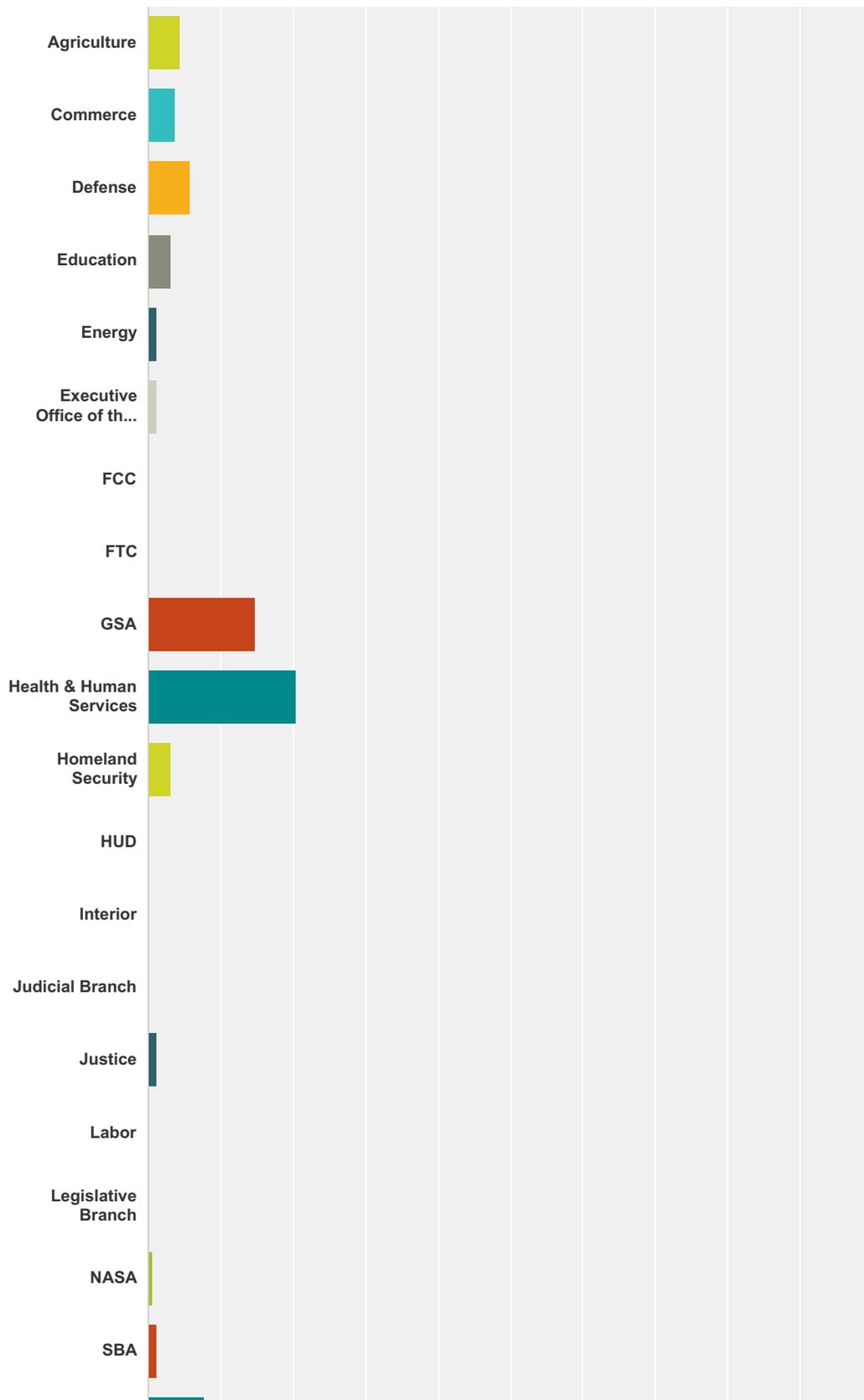
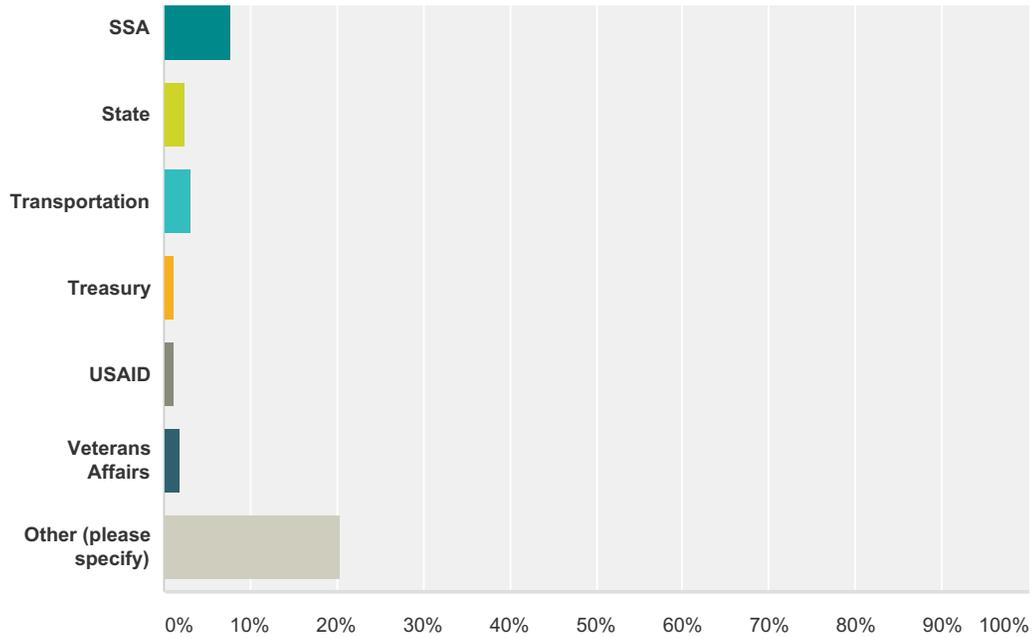


### Q1 Which agency or department do you work at?

Answered: 156 Skipped: 0



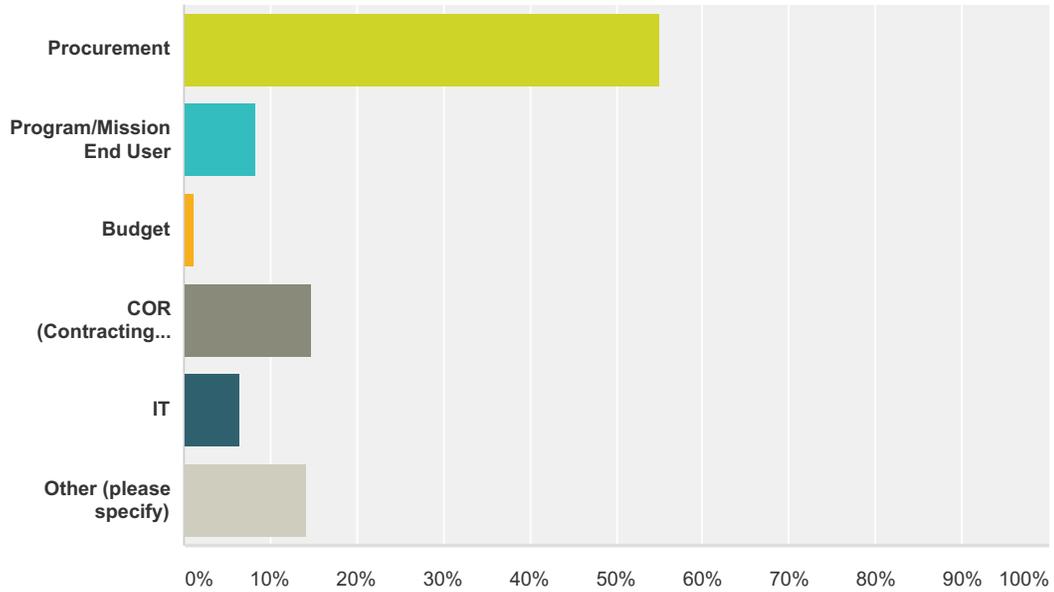


Answer Choices	Responses
Agriculture	4.49% 7
Commerce	3.85% 6
Defense	5.77% 9
Education	3.21% 5
Energy	1.28% 2
Executive Office of the President	1.28% 2
FCC	0.00% 0
FTC	0.00% 0
GSA	14.74% 23
Health & Human Services	20.51% 32
Homeland Security	3.21% 5
HUD	0.00% 0
Interior	0.00% 0
Judicial Branch	0.00% 0
Justice	1.28% 2
Labor	0.00% 0
Legislative Branch	0.00% 0
NASA	0.64% 1
SBA	1.28% 2

SSA	7.69%	12
State	2.56%	4
Transportation	3.21%	5
Treasury	1.28%	2
USAID	1.28%	2
Veterans Affairs	1.92%	3
Other (please specify)	20.51%	32
<b>Total</b>		<b>156</b>

## Q2 What is your functional role with your organization? (select the one that best matches your role)

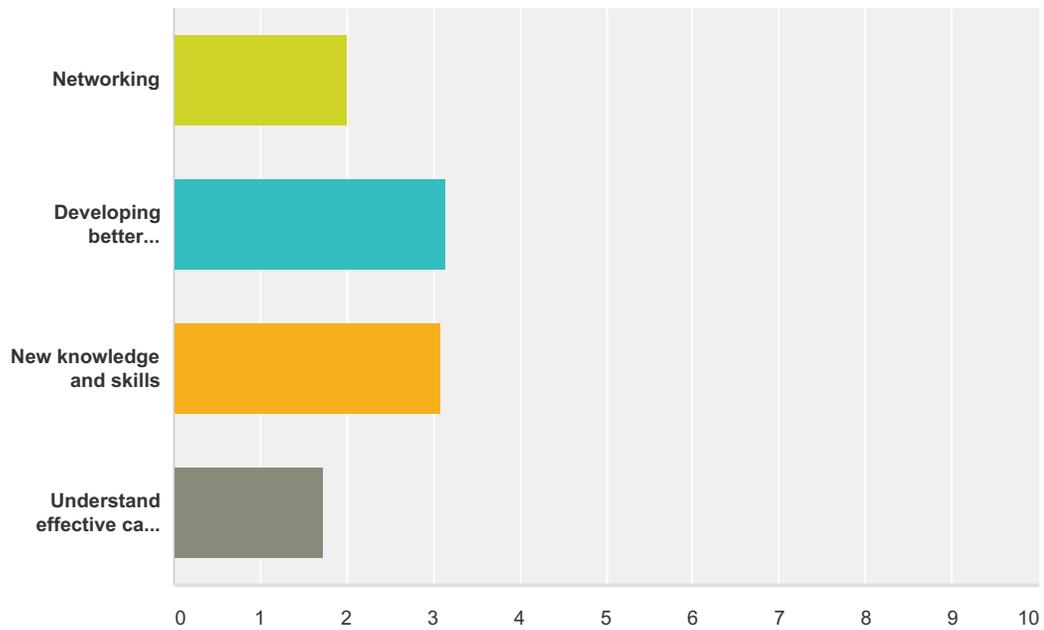
Answered: 156 Skipped: 0



Answer Choices	Responses	Count
Procurement	55.13%	86
Program/Mission End User	8.33%	13
Budget	1.28%	2
COR (Contracting Officer's Rep)	14.74%	23
IT	6.41%	10
Other (please specify)	14.10%	22
<b>Total</b>		<b>156</b>

### Q3 Please rank your top three reasons for attending this event.

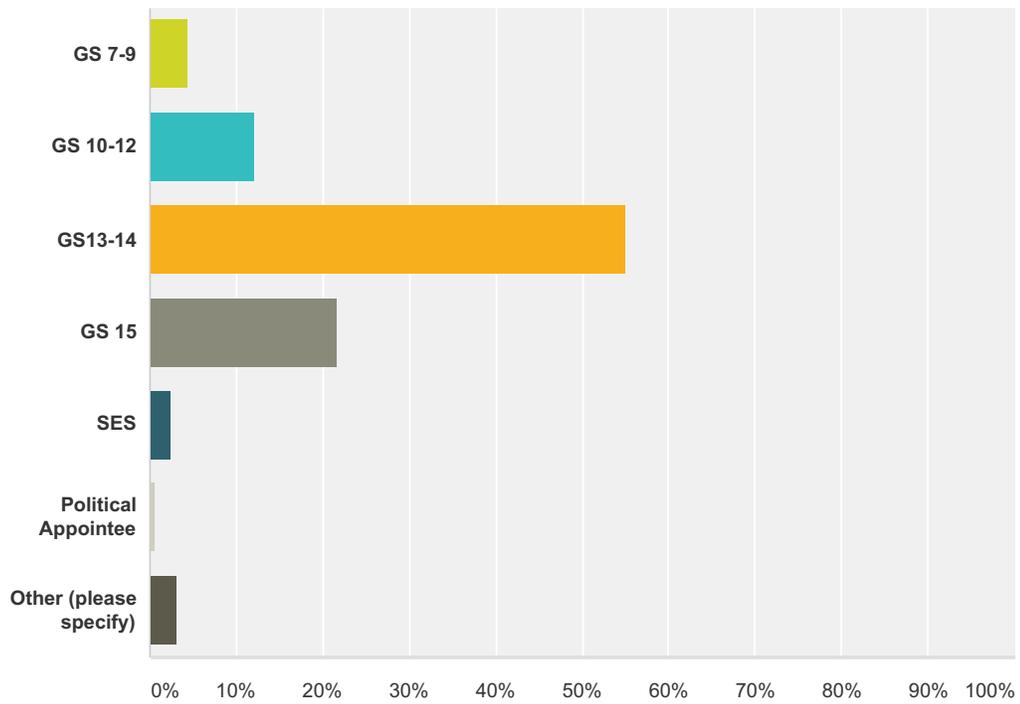
Answered: 156 Skipped: 0



	1	2	3	4	Total	Score
Networking	11.54% 18	19.87% 31	26.28% 41	42.31% 66	156	2.01
Developing better acquisition strategies	44.23% 69	32.69% 51	17.31% 27	5.77% 9	156	3.15
New knowledge and skills	40.38% 63	34.62% 54	19.87% 31	5.13% 8	156	3.10
Understand effective case studies	3.85% 6	12.82% 20	36.54% 57	46.79% 73	156	1.74

### Q4 What is your GS grade-level or equivalent in your organization?

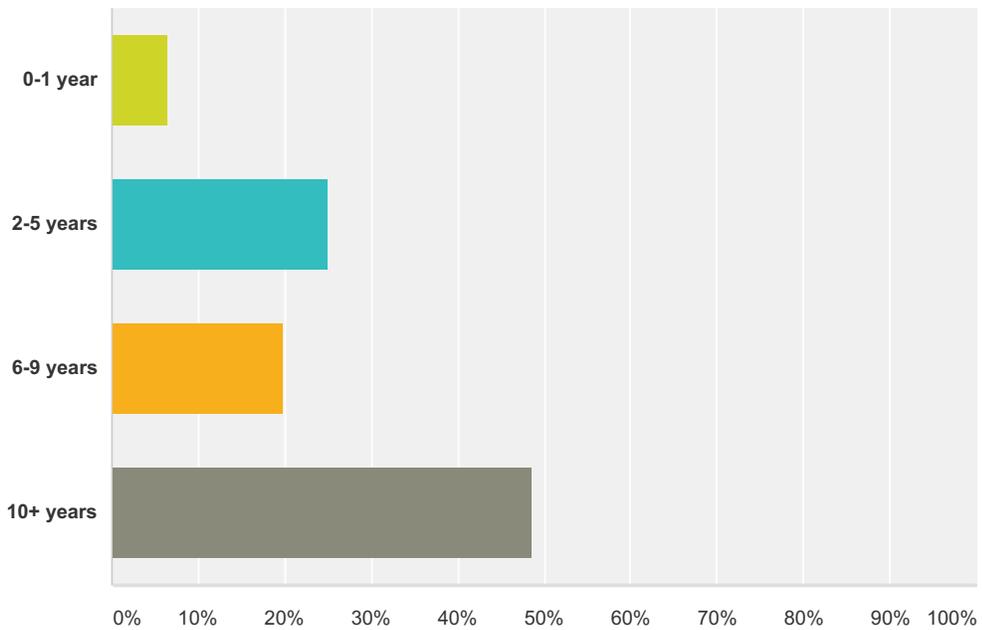
Answered: 156 Skipped: 0



Answer Choices	Responses
GS 7-9	4.49% 7
GS 10-12	12.18% 19
GS13-14	55.13% 86
GS 15	21.79% 34
SES	2.56% 4
Political Appointee	0.64% 1
Other (please specify)	3.21% 5
<b>Total</b>	<b>156</b>

### Q5 How long have you worked for the federal government?

Answered: 156 Skipped: 0



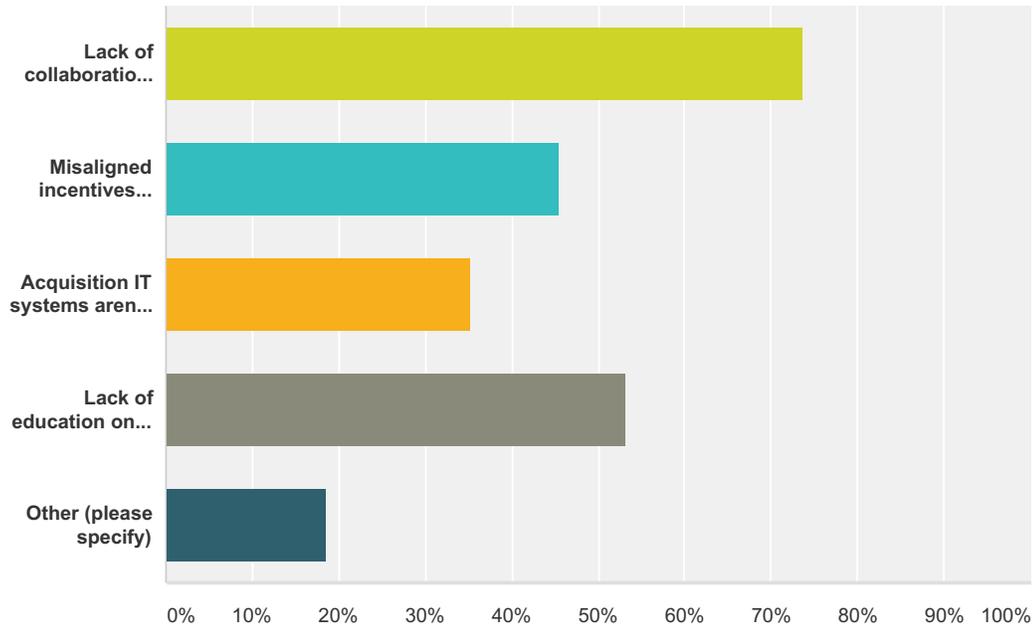
Answer Choices	Responses
0-1 year	6.41% 10
2-5 years	25.00% 39
6-9 years	19.87% 31
10+ years	48.72% 76
<b>Total</b>	<b>156</b>

**Q6 Are you involved with an IT service acquisition (currently in process or forecasted for) that is in need of strategic guidance to ensure success?If so, please provide contact information and some brief background so we can try to connect you with effective assistance.**

Answered: 156 Skipped: 0

### Q7 What barriers do you see within acquisitions (keeping in mind that procurement is only one aspect of the acquisition lifecycle)?

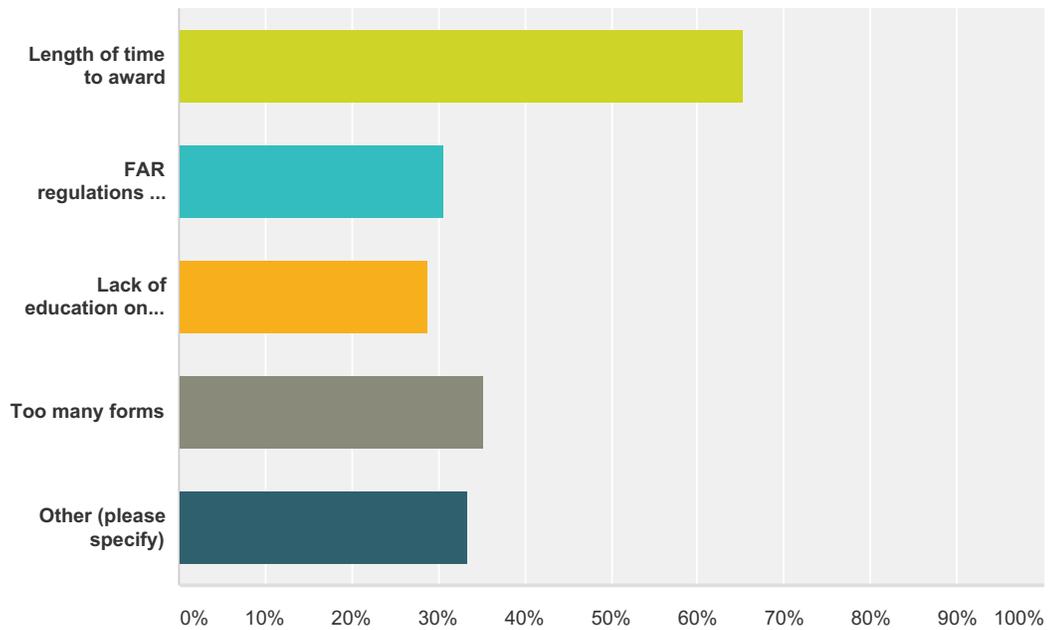
Answered: 156 Skipped: 0



Answer Choices	Responses
Lack of collaboration between stakeholders (procurement, program, IT, budget, etc...)	73.72% 115
Misaligned incentives between stakeholders (see above)	45.51% 71
Acquisition IT systems aren't collaborative or uniform	35.26% 55
Lack of education on how to acquire goods and services	53.21% 83
Other (please specify)	18.59% 29
<b>Total Respondents: 156</b>	

### Q8 What barriers do you see within procurement?

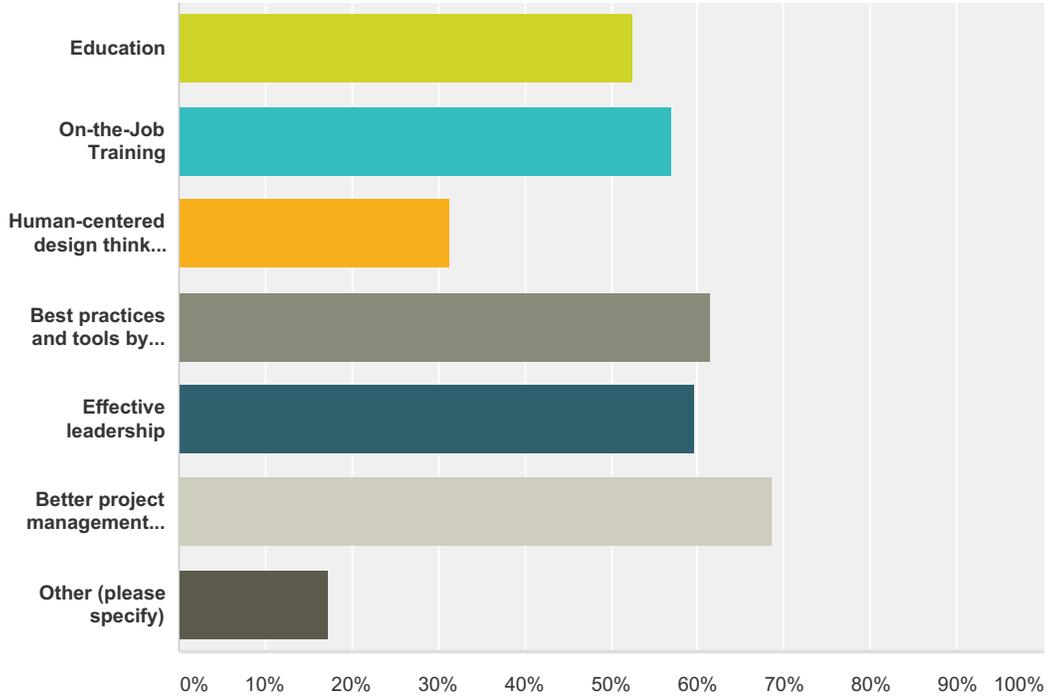
Answered: 156 Skipped: 0



Answer Choices	Responses
Length of time to award	65.38% 102
FAR regulations are too restrictive	30.77% 48
Lack of education on how to fill out forms	28.85% 45
Too many forms	35.26% 55
Other (please specify)	33.33% 52
<b>Total Respondents: 156</b>	

### Q9 What resources or skills do federal employees (not only procurement staff) need in order to improve acquisitions?

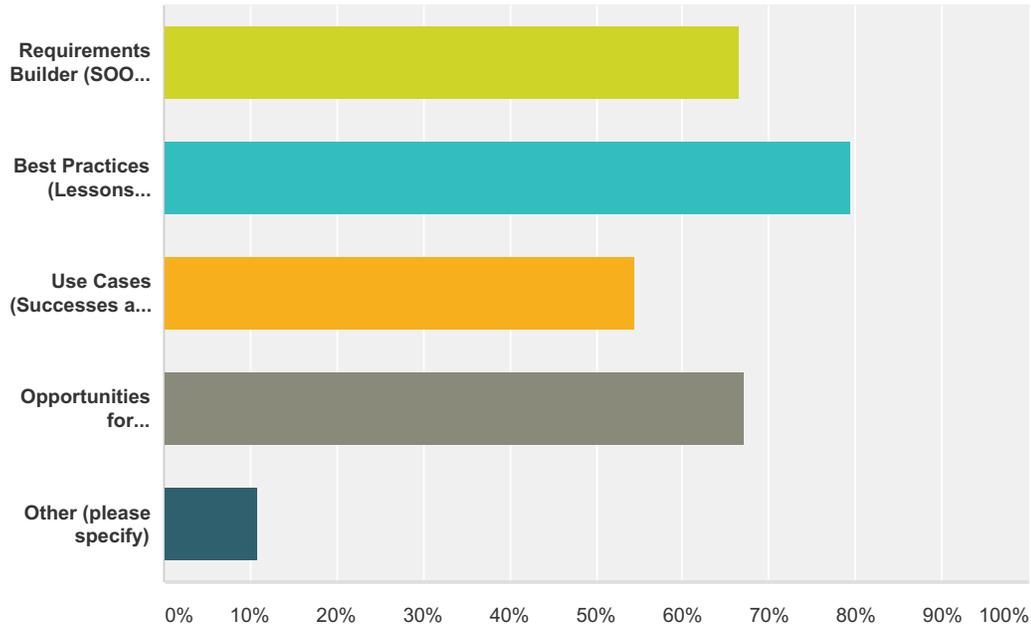
Answered: 156 Skipped: 0



Answer Choices	Responses
Education	52.56% 82
On-the-Job Training	57.05% 89
Human-centered design thinking training	31.41% 49
Best practices and tools by category	61.54% 96
Effective leadership	59.62% 93
Better project management (start to finish)	68.59% 107
Other (please specify)	17.31% 27
<b>Total Respondents: 156</b>	

**Q10 We are working on a centralized website for knowledge management and sharing to assist all stakeholders with innovative acquisitions. What features or material would benefit you most?**

Answered: 156 Skipped: 0



Answer Choices	Responses
Requirements Builder (SOO, SOW, etc...)	66.67% 104
Best Practices (Lessons Learned, Potential Pitfalls, Templates, etc...)	79.49% 124
Use Cases (Successes and Failures)	54.49% 85
Opportunities for federal-wide collaboration	67.31% 105
Other (please specify)	10.90% 17
<b>Total Respondents: 156</b>	

**Q11 What one thing can we do or provide to you at this event to ensure successful acquisitions?**

Answered: 156 Skipped: 0

**Q12 What training is needed to support innovative acquisitions and who should provide it?**

Answered: 156 Skipped: 0

**Q13 Do you think any FAR changes are needed? If so, what would you propose, why, and what impact would it have?**

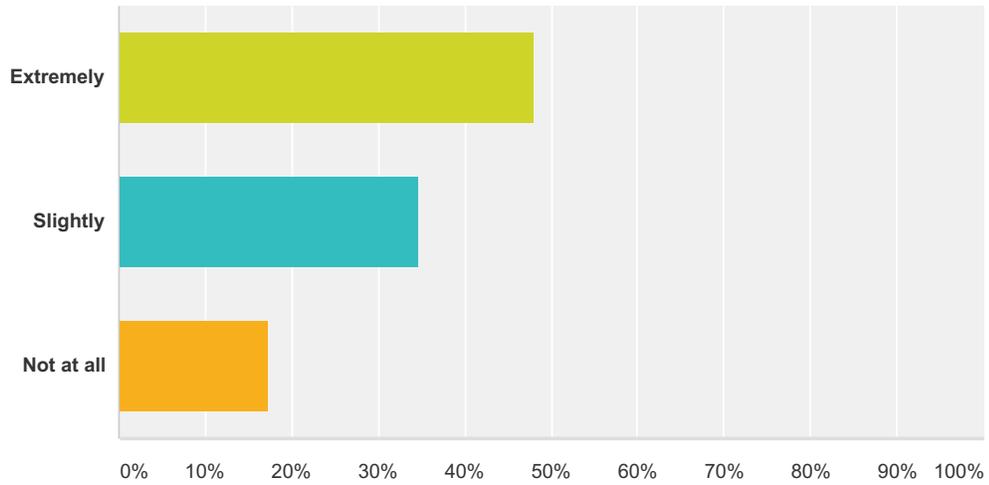
Answered: 90 Skipped: 66

**Q14 Is your organization using an innovative approach to acquisition that you would like to share? If so, please describe the approach and include your contact information.**

Answered: 66 Skipped: 90

### Q15 Has the use of Continuing Resolutions instead of having an actual Federal Budget negatively impacted your ability to conduct acquisitions in a timely manner?

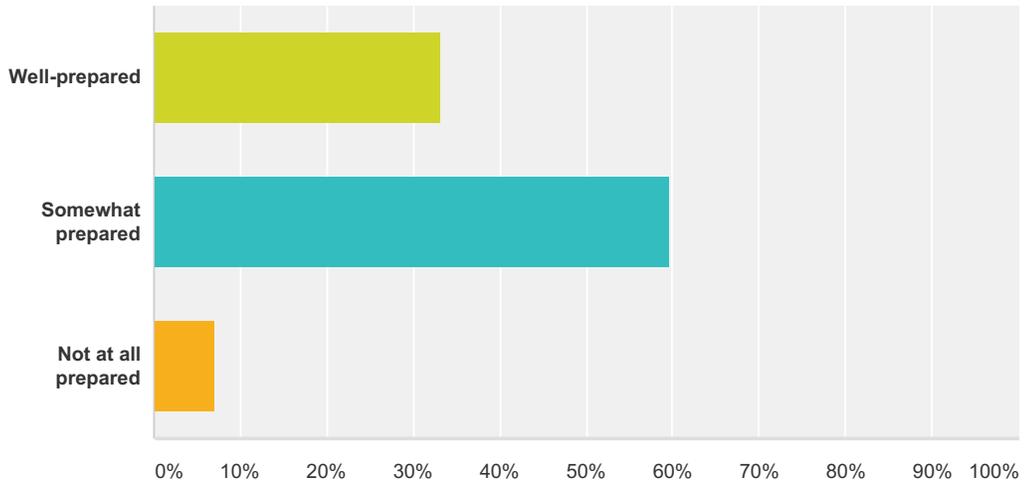
Answered: 144 Skipped: 12



Answer Choices	Responses	Count
Extremely	47.92%	69
Slightly	34.72%	50
Not at all	17.36%	25
<b>Total</b>		<b>144</b>

**Q16 Regarding the industry base available to your organization, how well prepared is this industry base to meet the current and future needs of your organization?**

Answered: 139 Skipped: 17



Answer Choices	Responses
Well-prepared	33.09% 46
Somewhat prepared	59.71% 83
Not at all prepared	7.19% 10
<b>Total</b>	<b>139</b>

**Q17 Do you have any thoughts on how the industry base could be improved to better support the Government's needs?**

Answered: 64 Skipped: 92