DATE: April 2, 2008

TO: All MA Organizations, PDPs, PACE Organizations, Cost Plans, and Demonstrations

FROM: Abby L. Block, Director

SUBJECT: CMS Annual Bidding Conference – Registration Still Open and Space Available for In-Person Training Sessions

The Centers for Medicare & Medicaid Services (CMS) invites you to participate in the Contract Year (CY) 2009 Annual Bidding Conference. CMS’ Annual Bidding Conference will encompass training on the proper completion and submission of the Formulary, Bid Pricing Tool (BPT), and Plan Benefit Package (PBP) into the Health Plan Management System (HPMS), as well as a discussion about the Medicare Options Compare (MOC) website. The CY 2009 Conference will be delivered via three methods: In-person, Conference Call, and Video Streaming/ Podcast.

Additionally, space is still available for in-person attendance at hands-on PBP training in all sites.

Calendar of Training Sessions

April 10, 2008  Medicare Advantage and Prescription Drug Plans Conference; Baltimore, MD
April 9 & 11, 2008  Plan Benefit Package (PBP) Hands-on Training; Baltimore, MD
April 21 & 22, 2008  Plan Benefit Package (PBP) Hands-on Training; Chicago, IL
April 24 & 25, 2008  Plan Benefit Package (PBP) Hands-on Training; Atlanta, GA
April 25, 2008  Release of Medicare Advantage & Prescription Drug Plans Conference Video Streaming/Podcast
May 1 & 2, 2008  Plan Benefit Package (PBP) Hands-on Training; San Francisco, CA
May 5, 2008  Release of PBP Software Training Video Streaming/Podcast
Video Streaming/Podcast Training:

The Video Streaming/Podcast trainings will be available on the CMS website at [http://www.cms.hhs.gov/apps/events/docs/Conference_ID_356/bidconference.html](http://www.cms.hhs.gov/apps/events/docs/Conference_ID_356/bidconference.html) on the date indicated below. These trainings will continue to be available throughout the remainder of 2008.

**HPMS Training**

**Date:** April 4, 2008  
**Audience:** HPMS users who are involved with the Bid submission process.  
**Description:** This session will provide an overview of the Bid submission process including Plan Creation, Bid Download, PBP Installation, Bid Upload, Service Area Verification, and Plan Crosswalk.

**BPT Training**

**Date:** April 8, 2008  
**Audience:** Actuaries and others involved with the Bid preparation process.  
**Description:** This session is geared toward individuals who will be preparing and/or certifying the Part C or Part D BPT. Professionals attending this training should be familiar with the requirements of the respective programs and the 2009 Bid forms and instructions, and have these documents available for reference while viewing the presentation.

**Medicare Advantage and Prescription Drug Plans Conference**

**Date:** April 25, 2008  
**Audience:** Chief Executive Officers, Chief Financial Officers, Marketing Directors, Medicare Operational/Compliance Managers, Premium Underwriters, and others involved in benefit development and submission of Bid packages.  
**Description:** The conference will provide an overview of Medicare Advantage and Part D benefit policy, the Bidding process from an actuarial perspective, the key changes to the HPMS Bid submission process and the Medicare Options Compare (MOC) website. **Note:** This session will be the same training that participants receive at the in-person Conference. We encourage individuals that are unable to attend in person to use this medium for training.

**PBP Software Training**

**Date:** May 5, 2008  
**Audience:** PBP Software users who are involved in completing the PBP.  
**Description:** This session will cover all parts of the PBP software. Topics will include the Rx section of the PBP software and changes and enhancements made to the PBP software for the CY 2009 season. **Note:** This session will be the same training that participants receive in the Hands-On PBP sessions. We encourage individuals that are unable to attend in person to use this medium for training.

**In-Person Training Sessions:**

These are paperless training sessions; participants should download all training materials prior to arriving at the training session. Presentation materials will be available on the CMS website at

**Medicare Advantage & Prescription Drug Plans Conference**

**Date:** April 10, 2008  
**Location:** CMS Auditorium; 7500 Security Boulevard; Baltimore, MD 21244  
**Capacity:** Seating capacity is 500. Registration is limited to no more than two persons per plan.  
**Audience:** Chief Executive Officers, Chief Financial Officers, Marketing Directors, Medicare Operational/Compliance Managers, Premium Underwriters, and others involved in benefit development and submission of Bid packages. CMS will provide reasonable accommodations for individuals with disabilities. If you are in need of special provisions, please contact Carlene Randolph at carlene.randolph@cms.hhs.gov or 410-786-4008 as soon as possible so we can ensure accommodations are met.  
**Description:** The conference will provide an overview of Medicare Advantage and Part D benefit policy, the Bidding process from an actuarial perspective, the key changes to the HPMS Bid submission process and the Medicare Options Compare (MOC) website. **Note:** Please see the agenda attached to this memo for further details on the conference topics.  
**Registration:** To register for the Conference, please go to:  
http://www.cms.hhs.gov/apps/events/docs/Conference_ID_356/bidconference.html. (Click on Upcoming Events > Show only box and select either by date or type in the word “Bid Conference”. Scroll down and select “Medicare Advantage and Prescription Drug Plans Conference” to register. Registration via the website will be available beginning March 10, 2008. Registration will close on April 7, 2008.)
PBP Software Hands-On Training Sessions for NOVICE USERS
Date: April 9 - 9:00 am – 12:30 pm OR 1:30pm - 5:00pm EDT; OR
April 11 - 9:00 am – 12:30 pm EDT
Location: CMS Development Center; 7111 Security Boulevard, Baltimore, MD 21244

PBP Software Hands-On Training Sessions for EXPERIENCED USERS
Date: April 9 - 9:30 am – 11:30 am OR 1:30pm - 3:30pm EDT; OR
April 11 - 9:30 am – 11:30 am EDT
Location: CMS Development Center; 7111 Security Boulevard, Baltimore, MD 21244

PBP Software Hands-On Training Sessions for ALL LEVELS
Date: April 21 - 8:30 am – 12:00 noon OR 1:30pm - 5:00pm CDT; OR
April 22 – 8:30 am – 12:00 noon OR 1:30pm - 5:00pm CDT
Location: CMS Chicago Office; 233 N. Michigan Avenue; Chicago, IL 60601

Date: April 24 - 8:30 am – 12:00 noon OR 1:30pm - 5:00pm EDT; OR
April 25 - 8:30 am – 12:00 noon EDT
Location: CMS Atlanta Office; 61 Forsyth Street SW; Atlanta, GA 30303

Date: May 1 - 8:30 am – 12:00 noon OR 1:30pm - 5:00pm PDT; OR
May 2 - 8:30 am – 12:00 noon
Location: CMS San Francisco Office; 90 Seventh Street, San Francisco, CA 94103

Audience: The PBP hands-on sessions in Baltimore are split into two separate trainings – one for
novice PBP users and one for experienced PBP users. The PBP hands-on sessions in
Chicago, Atlanta, and San Francisco are intended for both novice and experienced PBP
users. Due to space constraints, we are limiting registration for the PBP hands-on
sessions to no more than 1 participant from each organization. Additional participants
from the same organization will be waitlisted and permitted to attend as space permits.
No participants will be allowed to enter the training session if they have not registered.

Description: This class will cover all parts of the PBP software; the Baltimore training for
experienced users will only focus on the changes to the CY 2009 PBP software.

Registration: To register for the Hands-on PBP Training you must send an email to Kristin
Finch (Kristin.Finch@cms.hhs.gov) and Sara Walters
(Sara.Walters@cms.hhs.gov) with the following information:
1. In the Subject line, please indicate “PBP CY2009 Training: <Desired Location>,
   <desired date>, <desired time slot>”
2. Name of attendee
3. Phone Number and email address of attendee
4. Organization Name and/or Contract Number(s)
5. Level of experience (beginner or advanced user)

You will receive confirmation of your registration via email.

Note: Your registration must be received and confirmed no later than one week prior to
the scheduled training session you wish to attend.

If for some reason you can not attend the session, please contact Kristin Finch and Sara
Walters immediately via the email addresses listed above. Please indicate “PBP Hands-
on Cancellation” as well as the location, date and time of the session you registered for in the subject line of your email.

Helpful Information for In-Person Attendees:

Security Procedures
All in-person training sessions will be held in Federal buildings therefore strict security procedures will be enforced and proper identification is required. Participants attending the April 10 sessions in the CMS Auditorium should arrive at least one to two hours prior to the scheduled start time for the conference in order to clear the security check point and check-in at the registration desk. Visitors are subject to a vehicular search, and can only gain access through the Central Building Main Lobby.

Participants attending the PBP hands-on sessions should arrive at least 15-30 minutes before the scheduled start time for their PBP class in order to clear the security check point. Registered participants will be allowed into the building only during the time block reserved for their PBP class.

All visitors must be on a pre-approved list and have two forms of identification. One form of ID must be a valid (non-expired), Government-issued photo ID card (i.e., driver's license, age of majority card, official school ID, etc.) and another supporting photo ID. Visitors will be issued a temporary building pass from the guard at each Federal Building Main Lobby.

Federal buildings will have scanning devices at all guarded building entrances to comply with the Department of Justice's vulnerability assessment of our complex. The walkthrough scanners expedite entry to comply with increased security measures. Our walkthrough devices are the same as used by the airport and are certified safe for everyone, including during pregnancy. The scanners allow for safe and reliable examination of all parcels, including purses, brought into the complex. If a suspicious item shows on the monitor screen, the guard is authorized to request the individual to remove the item from the package to be further examined. Failure to comply, and dependent upon the nature of the item, will result in a delay in admittance while the Federal Police are dispatched to assist the guard. Guards conduct a normal visual inspection of bags when individuals exit the complex.

Parking
Parking is very limited. All participants are encouraged to use cab/limo or car pool.

Smoking
Smoking is not permitted anywhere on the Agency single site campus. Those wishing to smoke can only do so outside of the fenced area surrounding the CMS campus.

Meals (CMS Single Site)
Breakfast, Lunch, and snacks can be purchased in the CMS cafeteria. All food and beverages must be consumed in the dining area.

The Sodexho Cafe and Food Court (located in the lower level of the Central Building) offers a variety of top quality meals in a pleasant, modern surrounding. The dining room accommodates a total of 425 guests at one seating (weather permitting - outdoor seating will accommodate an additional 100 guests.) Breakfast is served daily from 6:30 a.m. to 9:30 a.m. The breakfast menu features gourmet and regular coffees, hot breakfast bar and grill, fresh fruit bar, and a delicious variety of fresh gourmet
bakery items. Coffee and bakery items are served daily from 9:30 a.m. to 10:30 a.m. Lunch is served starting at 11:15 a.m. and continues to 1:30 p.m. The lunch menu offers daily specials of two hot entrees, a variety of fresh vegetables and side dishes, soup and salad bar, deli sandwiches, a special dessert bar, fresh fruits, soft frozen yogurt and assorted ice creams, sodas, milk, coffee, and tea. Coffee, cookies, brownies, ice cream, and frozen yogurt remain available from 1:30 p.m. to 3:00 p.m.

Jazzman’s Coffee Stand, located in the lower level lobby, is open from 6:30 am to 3:30 pm and offers specialty coffee, tea and pastries.

Questions:

If you have any questions regarding the programmatic content please call one of the following contacts:

Bid Pricing Tool (BPT) – Debbie Chaney at (410) 786-8164
Formulary – Brian Martin at (410) 786-1070
Health Plan Management System (HPMS) – Kristin Finch at (410) 786-2873
Medicare Advantage Benefits – Erik Thorne at (410) 786-3694
Medicare Options Compare (MOC) – Mel Sanders at (410) 786-8355
Part D Prescription Drug Benefits – Denise McDonnell (410) 786-0157
Plan Benefit Package (PBP) software – Sara Walters at (410) 786-3330

If you have any logistical questions regarding the Conference, please call Carlene Randolph at (410) 786-4008 or Myrika Awoyera at (410) 786-3132.

If you have any questions regarding the technical aspects of the Video Streaming/Podcast, please call DuVa Clyburn at (410) 786-2161.
A G E N D A – Thursday, April 10, 2008

8:00 - 10:00  Registration – Auditorium Lobby

10:00 - 10:20  Opening Remarks and Goals of the Conference
Abby Block, Director, Center for Beneficiary Choices

10:20 - 10:30  Introduction
David Lewis, Director, Medicare Advantage Group

Introduction
Cynthia Tudor, Director, Medicare Drug Benefit Group

10:30 - 11:30  Plan Benefit Packages (PBP) – Part C
Jane Andrews, Director, Division of Benefits
Quality Improvement in PBP Submission and Plan Corrections
Erik Thorne, Bid Team Lead
Overview of Plan Benefits Policy
Russell Hendel, Division of Policy, Analysis and Planning
Marty Abeln, Division of Policy, Analysis and Planning

11:30 - 12:00  Suppressions and Medicare Options Compare
Melvin Sanders, Technical Advisor, Office of Beneficiary Information Services,
Website Project Management Group,

12:00 - 1:00  Lunch

1:00 - 1:30  From an Actuarial Perspective
Paul Spitalnic, Director, Office of the Actuary, Part C and Part D
Actuarial Group

1:30 - 2:30  Overview of Part D Plan Benefits Policy
Vanessa Duran, Technical Advisor, Part D Policy
Plan Benefit Packages – Part D
Denise McDonnell, Part D Benefits Lead

2:30 - 3:00  Key Bid Submission Issues – Health Plan Management System
Kristin Finch, Division of Plan Data, HPMS Systems Analyst

3:00 - 3:30  Question & Answer Session