

Review of Resources, Help Desks, and Call Centers for Marketplace Agents and Brokers



March 15, 2018

Centers for Medicare & Medicaid Services (CMS) Center for Consumer Information & Insurance Oversight (CCIIO)

Disclaimer

The information provided in this presentation is intended only as a general informal summary of technical legal standards. It is not intended to take the place of the statutes, regulations, and formal policy guidance that it is based upon. This presentation summarizes current policy and operations as of the date it was presented. Links to certain source documents have been provided for your reference. We encourage audience members to refer to the applicable statutes, regulations, and other interpretive materials for complete and current information about the requirements that apply to them.

This document generally is not intended for use in the State-based Marketplaces (SBMs) that do not use HealthCare.gov for eligibility and enrollment. Please review the guidance on our Agents and Brokers Resources webpage (<u>http://go.cms.gov/CCIIOAB</u>) and <u>Marketplace.CMS.gov</u> to learn more.

Unless indicated otherwise, the general references to "Marketplace" in the presentation only includes Federally-facilitated Marketplaces (FFMs) and State-based Marketplaces on the Federal Platform (SBM-FPs).

This communication was printed, published, or produced and disseminated at U.S. taxpayer expense.

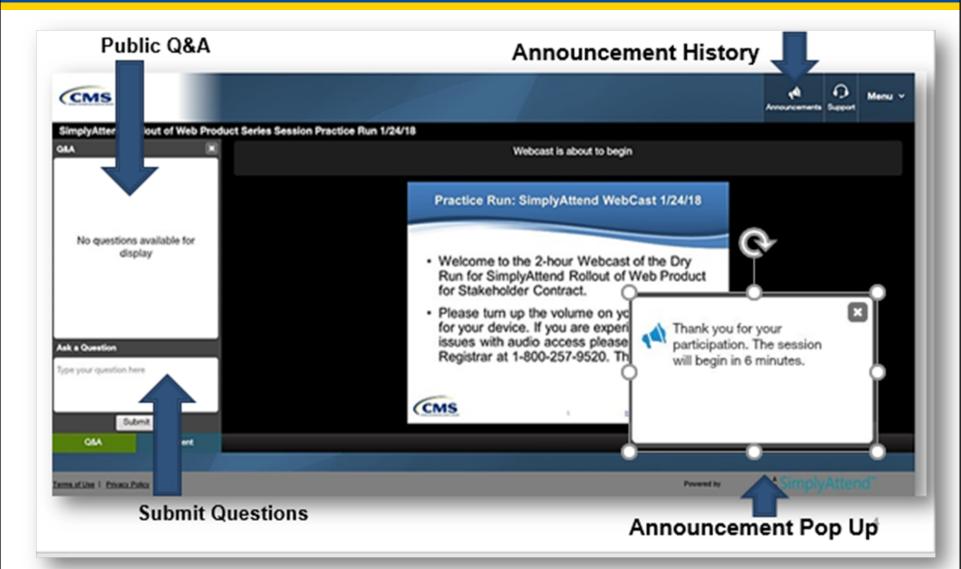
Webinar Agenda

- New Webinar Platform and Features
- Agents and Brokers Resources Webpage
- Other Online Resources
- Help Desks and Call Centers
- Best Practices for Troubleshooting Technical Issues
- Other Marketplace Updates
- Questions and Answers

New Webinar Platform

- Effective February 22, 2018, CMS implemented a new, user-friendly webinar platform to broadcast Registration for Technical Assistance Portal (REGTAP) training events.
- Webinar participants no longer need to dial into a phone line, but may simply click a link to see and hear the broadcast through their device, including mobile devices.
- Participants submit all questions exclusively through a question and answer (Q&A) panel, and CMS subject matter experts will respond during the webinar or afterwards as needed.
- Participants should plan to access the webinar using Internet Explorer for the best user experience.

New Webinar Platform: Participant View





Review of Resources, Help Desks, and Call Centers for Marketplace Agents and Brokers



Agents and Brokers Resources Webpage

Overview of the

Resources for Agents and Brokers Webpage

- Primary outlet for agents and brokers to receive information from CMS about working in the Health Insurance Marketplace
- Provides the latest news and resources, including newsletters, webinars, fact sheets, videos, and tip sheets
- <u>http://go.cms.gov/CC</u>
 <u>IIOAB</u>

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		L	earn about <u>your</u>	health care options	type s	earch term here	Search
Medicare & Me	edicaid Services						
Medicaid/CHIP	Medicare-Medicaid Coordination	Private Insurance	Innovation Center	Regulations & Guidance			Outreach & Education
Health Insurance Marke	tplaces > Resources for Agent	s and Brokers in t	he Health Insuranc	e Marketplaces			
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Support and Welcome rance Market Welcome rance market Welcome to the Agents and Brokers Respirary outlet for agents and brokers to working in the Health Insurance Marketplace. rance ass Background To the extent permitted by states, license consumers determine their eligibility for including advance payments of the permereductions, and enroll them in qualified Planation Marketplace respirate Services Agents and brokers play a crucial role in Health Insurance Marketplace, both duri throughout the coverage year. Agents and understand their options for participating assist them and their employees through and enrollment process. 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This page is the primary outlet for agents and brokers receive information from CMS about working in the Health Insurance Marketplace. Resources for Agents and Brokers nesources webpage. This page is the primary outlet for agents and brokers receive information from CMS about working in the Health Insurance Marketplace. Resources for Agents and Brokers to receive information from CMS about working in the Health Insurance Marketplace. Resources for Agents and Brokers to receive information from CMS about working in the Health Insurance Marketplace. Background To the extent permitted by states, licensed agents and brokers may assist nocluding advance payments of the premium tax credit and cost-sharing reductions, and enroll them in qualified health plans (QHPs). Plan Year 2018 Qr Training Agents and brokers play a crucial role in educating consumers about the chealth Insurance Marketplace, both during annual Open Enrollment and throughout the coverage year. Agents and brokers may also help employers understand their options for participating in the SHOP Marketplace application and enrollment process. NPN Validation FA Agent

Agents and brokers who wish to assist consumers in the Health Insurance

General Resources links to guidance, regulations, newsletters, previous webinar slides, quick reference guides, and more.

Resources for Agents and Brokers in the Health Insurance Marketplaces

Welcome

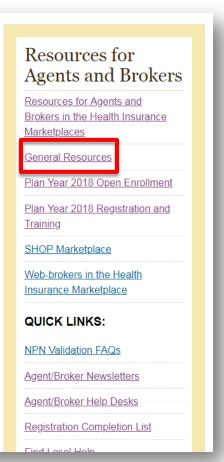
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Some states have set up their own State-based individual and small business Marketplaces, while the Federal Government runs the Health Insurance Marketplace and SHOP Marketplaces located on HealthCare.gov in other states. You can find out if a state is running its own Marketplace by visiting HealthCare.gov and selecting the state from the drop down. Agents



The Open Enrollment link provides key resources that will help you assist consumers with eligibility and enrollment for the current plan year.

Resources for Agents and Brokers in the Health Insurance Marketplaces

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Resources for Agents and Brokers

Resources for Agents and Brokers in the Health Insurance Marketplaces

General Resources

Plan Year 2018 Open Enrollment

Plan Year 2018 Registration and Training

SHOP Marketplace

Web-brokers in the Health Insurance Marketplace

QUICK LINKS:

NPN Validation FAQs

Agent/Broker Newsletters

<u>Agent/Broker Help Desks</u>

Registration Completion List

The Registration and Training link describes the process and requirements for completing annual Marketplace registration and training for agents and brokers.

Resources for Agents and Brokers in the Health Insurance Marketplaces

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Resources for Agents and Brokers Resources for Agents and Brokers in the Health Insurance Marketplaces General Resources Plan Year 2018 Open Enrollment Plan Year 2018 Registration and Training SHOP Marketplace Web-brokers in the Health Insurance Marketplace QUICK LINKS: NPN Validation FAQs Agent/Broker Newsletters Agent/Broker Help Desks Registration Completion List

Find Local Halr

The Small Business Health Options Program (SHOP) link provides key resources and tools for assisting employers in applying for and offering SHOP coverage.

Resources for Agents and Brokers in the Health Insurance Marketplaces

Welcome

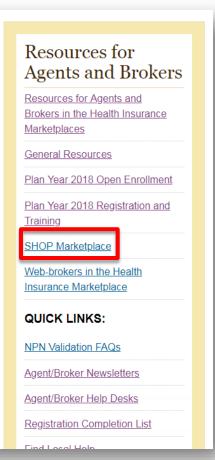
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The Web-brokers link provides information on the application process and other resources for Marketplace web-brokers.

Resources for Agents and Brokers in the Health Insurance Marketplaces

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Registration Completion List

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Quick Links go to most frequently used sites and resources.

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Agents and brokers who wish to assist consumers in the Health Insurance

Resources for Agents and Brokers

Resources for Agents and Brokers in the Health Insurance Marketplaces

General Resources

Plan Year 2018 Open Enrollment

Plan Year 2018 Registration and Training

SHOP Marketplace

Web-brokers in the Health Insurance Marketplace

QUICK LINKS:

NPN Validation FAQs

Agent/Broker Newsletters

Agent/Broker Help Desks

Registration Completion List

Find Local Help

Help On Demand

Direct Enrollment Partners Using Single Site Application

General Resources: New Search Tool

Based on your feedback, CMS has recently redesigned the General Resources page to include a new search tool that makes it easier for you to find the information you are looking for.

Resources for Agents and Brokers in the Health Insurance Marketplaces

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Plan Year 2018 Open Enrollment

Plan Year 2018 Registration and Training

SHOP Marketplace

Web-brokers in the Health Insurance Marketplace

QUICK LINKS:

NPN Validation FAQs

Agent/Broker Newsletters

Agent/Broker Help Desks

Registration Completion List

Cind Local Holp

Now you can quickly search through over 100 resources by filtering on:

te uploaded	Title	Keywo
pic name	Type of resource	
General Resources		
Options Program (SHOP) health slides, quick reference guides, a	n the Health Insurance Marketplace and small employers in Small n insurance. This list includes guidance, regulations, newsletters, j and more. or by keyword to find resources that are relevant to your question	previous webinar
2017- 12 Medicare	Medicare and the Marketplace	Webinar Slides
2017- 12 Help On Demand	Tips for Maximizing Your Participation in Help On Demand	General Resources
2017- 12 Help Desks	Agent/Broker Help Desks	Webinar Slides
2017- 11 SHOP Changes	Overview of Proposed Changes to SHOP Enrollment	Webinar Slides
2017- Direct Enrollment 11 Partners	Direct Enrollment Partners Using Single Site Application	General Resources

To search by *topic name*, type the topic of the resource you are looking for (such as "Help On Demand") in the **Filter On** search bar.

General Resources

This page contains a dynamic list of resources that provide helpful information for agents and brokers as well as webbrokers who enroll consumers in the Health Insurance Marketplace and small employers in Small Business Health Options Program (SHOP) health insurance. This list includes guidance, regulations, newsletters, previous webinar slides, quick reference guides, and more.

Search the list below for a topic or by keyword to find resources that are relevant to your questions.

Show entries: 10 V Filter On: Help On Demand	
Date V Topic 💠 Title 💠	Type of Resource
2017-12 Help On Demand Tips for Maximizing Your Participation in Help On Demand	General Resources
2017-10 Help On Demand Help On Demand Overview	General Resources
2017-10 Help On Demand Help On Demand	General Resources
Showing 1 to 3 of 3 entries (filtered from 114 total entries)	

To view or download a resource, click on its date.

General Resources

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Show entries: 10 ▼		
Filter On: Help On Deman	d	
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2017-12 Help On Demand	Tips for Maximizing Your Participation in Help On Demand	General Resources
2017-10 Help On Demand	Help On Demand Overview	General Resources
2017-10 Help On Demand	Help On Demand	General Resources
Showing 1 to 3 of 3 entries	filtered from 114 total entries)	

You will then be directed to a new page with resource details and a link to download.

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Medicare	Medicaid/CHIP	Medicare-Medicaid Coordination	Private Insurance	Innovation Center	Regulations & Guidance	Research, Statistics, Data & Systems	Outreach & Education
Home > CCIIO	> Health Insurance Ma	arketplaces > General Resource	es Items > Detai	Is for title: 2017-12			
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		Title		Tips for Maximiz	ing Your Participation	in Help On Demand	
		Type of Resource		General Resour	ces		
		Downloads					
		Tips for Maximizing You	r Participation in	<u>n Help On Deman</u>	<u>d [PDF, 620KB]</u>]	
		Help with File Formats a	and Plug-Ins			-	

15

To return to the Agents and Brokers Resources webpage home page at any time, click the "Agent and Broker Landing Page" link at the bottom of the "General Resources" page.

Medicare	Medicaid/CHIP	Medicare-Medicaid Coordination	Private Insurance	Innovation Center	Regulations & Guidance	Research, Statistics, Data & Systems	Outreach & Education
Home > CCIIC) > Health Insurance Ma	arketplaces > General Resourc	es				FEE
Health Insu Marketplace		General Resour	ces				
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		Related Links	<u>ng Page</u>				

To go to the Health Insurance Marketplaces home page at any time, click the "Health Insurance Marketplaces" button on the left sidebar.

Medicare Medicaid/CHIP	Medicare-Medicaid Coordination	Private Insurance	Innovation Center	Regulations & Guidance	Research, Statistics, Data & Systems	Outreach & Education
Home > CCIIO > Health Insurance Ma	rketplaces > General Resource	s				FEED
Health Insurance Marketplaces	General Resource	ces				
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	Search the list below for a	topic or by key	word to find reso	urces that are relevan	t to your questions.	
	Show entries: 10 V					
	Filter On: privacy					
	<u>Date</u> ≎ <u>Topic</u> ≎	<u>Title</u> ≎			<u>Type of</u> <u>Resource</u>	
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	Related Links					
	Agent and Broker Landir	i <u>g Page</u>				

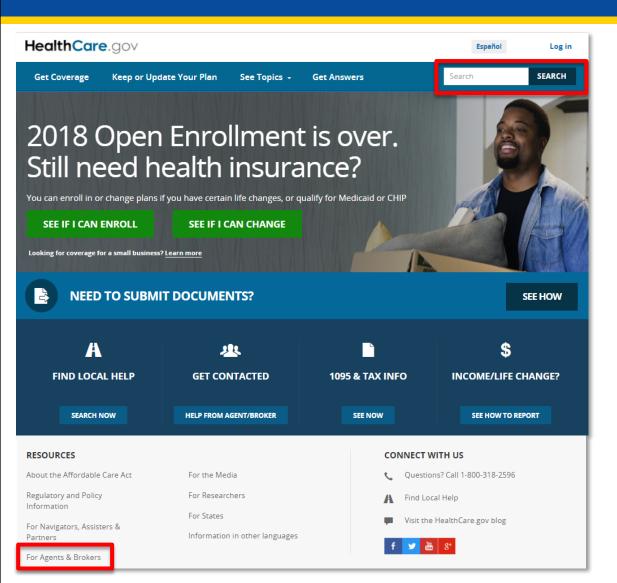


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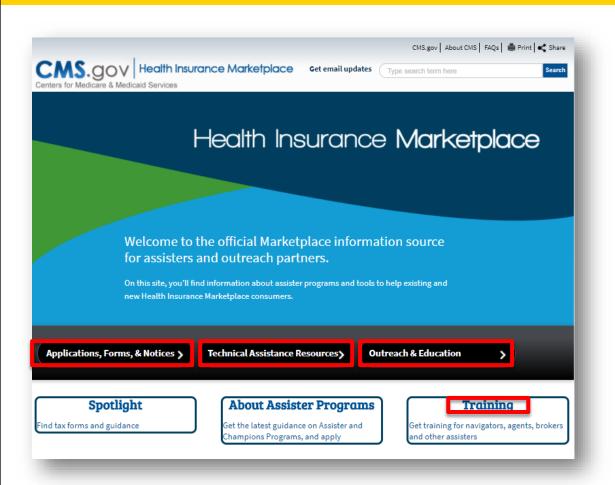
Other Online Resources

HealthCare.gov



- Official site of the Health Insurance Marketplace
- Primarily consumerfacing
- Use the "Search" function to search topics by key word
- Contains a link at the bottom of the page to make it easier for you to get to the Agents and Brokers Resources webpage

Marketplace.CMS.gov



- Official Marketplace information source for assisters and outreach partners
- Contains links to
 - Applications, forms, and notices
 - Technical assistance resources
 - Outreach and education
 - Assister Training

Marketplace.CMS.gov: Outreach & Education

			с	MS.gov About CMS F	AQs 🛔 Print < Share
CMS.gov Health Insurance Centers for Medicare & Medicaid Services	ce Marketplace	Get email updat	es Type sea	rch term here	Search
Applications, Forms, & Notices	Technical Assis	tance Resources		Outreach & E	ducation
Health Insurance Marketplace home > Outreach & E	ducation				
Outreach & education					
Find materials for consumers, resources for prese	ntations, and promotion	nal tools.			
New to the Marketplace			More	>	
Newly enrolled			More	>	
Already enrolled			More	>	
Special populations			More	>	
SHOP			More	>	
Tools & toolkits			More	>	
Widgets & badges			More	>	
Images & multimedia			More	>	

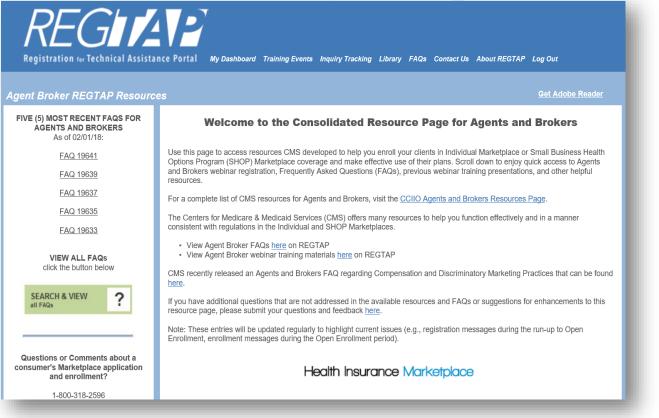
Clicking on the
"Outreach & Education"
button on
Marketplace.CMS.gov
takes you to this screen.

•

 Contains links to resources you can use during Open Enrollment and throughout the year

Registration for Technical Assistance Portal (REGTAP) Agent and Broker Page

- Serves as an information hub for CMS technical assistance related to Marketplace programs
- Allows registered users to view and register for technical assistance webinars



• <u>https://www.regtap.info</u>

Other Resources

Resource	Description	Link
Registration Completion List	Public list of agents and brokers who have completed Marketplace registration; used by issuers to verify your eligibility for compensation for assisting with consumer enrollments	https://data.healthcare.gov/f fm ab registration lists
Find Local Help	Tool available on HealthCare.gov that enables consumers to search for a local, Marketplace- registered agent or broker with a valid health line of authority to assist with FFM enrollment	https://localhelp.healthcare. gov/
CMS Enterprise Portal	Allows you to securely complete identity-proofing and access the Marketplace Learning Management System (MLMS) to complete annual, required agent and broker training and registration	https://portal.cms.gov
Agent and Broker National Producer Numbers (NPNs)	Provides a search function to determine the correct NPN to enter in your MLMS profile and on Marketplace applications	<u>www.nipr.com/PacNpnSearc</u> <u>h.htm</u>
LinkedIn for Marketplace Agents and Brokers	Contains posts with announcements, new resources, upcoming webinars, and more information for Marketplace agents and brokers	<u>https://www.linkedin.com/s</u> <u>howcase/cms-ab</u>



Review of Resources, Help Desks, and Call Centers for Marketplace Agents and Brokers



Help Desks and Call Centers

Agent/Broker Marketplace Help Desks and Call Centers

Help Desk Name	Phone # and/or Email Address	Types of Inquiries Handled	Hours of Operation (Closed Holidays)
Direct Agent/Broker Partner Line	855-788-6275 Note: Enter your NPN to access this line	 Inquiries related to specific consumers: Password resets for consumer HealthCare.gov accounts Special enrollment periods (SEPs) not available on the consumer application Eligibility and enrollment issues related to the Individual Marketplace 	Monday-Sunday 24 hours/day
Agent/Broker Email Help Desk	FFMProducer- AssisterHelpDesk @cms.hhs.gov	 General enrollment and compensation questions Identity proofing/Experian issues requiring manual verification Escalated general registration and training questions (not related to a specific training platform) Agent/Broker Registration Completion List issues Find Local Help and Help On Demand isques 	Monday-Friday 8:00 AM-6:00 PM ET
		issues	27

Agent/Broker Marketplace Help Desks and Call Centers (Continued)

Help Desk Name	Phone # and/or Email Address	Types of Inquiries Handled	Hours of Operation (Closed Holidays)
Marketplace Service Desk	855-CMS-1515 855-267-1515 <u>CMS_FEPS@cms.</u> <u>hhs.gov</u>	 Password resets and account lockouts on the CMS Enterprise Portal (used to access the MLMS, the agent/broker training and registration system) Login issues on the agent/broker landing page used for Direct Enrollment (often due to FFM User ID not populating correctly when the agent or broker is redirected from an issuer's or web-broker's site) Other CMS Enterprise Portal account issues, requests, or error messages 501 Downstream Error message on HealthCare.gov website issues General registration and training questions (not related to a specific training platform) 	Monday-Friday 8:00 AM-8:00 PM ET

Agent/Broker Marketplace Help Desks and Call Centers (Continued)

Help Desk Name	Phone # and/or Email Address	Types of Inquiries Handled	Hours of Operation (Closed Holidays)
Agent/Broker Training and Registration Email Help Desk	<u>MLMSHelpDesk</u> @cms.hhs.gov	 Technical or system-specific issues related to the agent/broker training and registration system (i.e., the MLMS) User-specific questions about maneuvering in the MLMS site, or accessing training and exams 	Monday-Friday 8:oo AM-5:30 PM ET
SHOP Call Center	800-706-7893	 All inquiries related to the SHOP SHOP agent/broker portal access questions Employers and employees may also contact the SHOP Call Center for assistance 	Monday-Friday 9:00 AM-7:00 PM ET Effective 3/28: 9:00 AM-5:00 PM ET
Direct Enrollment Email Help Desk	<u>DirectEnrollment</u> @cms.hhs.gov	• All inquiries specifically related to becoming and/or operating as a direct enrollment web-broker in the Marketplace	Monday-Friday 9:00 AM-5:00 PM ET

CMS-Approved Vendors for Marketplace Agent and Broker Training

Help Desk Name	Phone # and/or Email Address	Types of Inquiries Handled	Hours of Operation (Closed Holidays)
America's Health Insurance Plans (AHIP) Training Help Desk	support@ahipins uranceeducation. org 800-984-8919	All inquiries specifically related to the AHIP agent/broker training platform	Call Center/Email Monday-Friday: 8:00 AM-9:00 PM ET Saturday: 8:30 AM-5:30 PM ET
Litmos Training Help Desk	cmsffmsupport@ litmos.com 844-675-6565	All inquiries specifically related to the Litmos agent/broker training platform	Call Center Monday-Friday 9:00 AM-5:00PM PST Email 24 hours/day
National Association of Health Underwriters (NAHU) Training Help Desk	<u>NAHU-</u> <u>FFM@nahu.org</u> 844-257-0990	All inquiries specifically related to the NAHU agent/broker training platform	Call Center: Monday-Friday: 9:00 AM-5:00 PM ET Technical Support: Monday-Friday: 8:00 AM-9:00 PM ET Saturday-Sunday: 8:00 AM-8:00 PM ET



Review of Resources, Help Desks, and Call Centers for Marketplace Agents and Brokers



Best Practices for Troubleshooting Technical Issues

Tips for Resolving Technical Issues

- In most cases, you can use the online resources presented above to assist consumers without contacting the Marketplace Call Center.
- Using self-service options frees up Help Desk and Call Center Representatives (CCRs) for more complex cases and reduces wait times for everyone.
- When you need to contact the Marketplace Call Center, try to avoid the following:
 - Calling during peak times—especially between 10:00 AM and 2:00 PM ET
 - Calling around the enrollment deadline (i.e., December 10-15)
 - Calling during HealthCare.gov outages (CCRs use the same tool for application/enrollment assistance)

Authorization Required to Access Client Information via the Marketplace Call Center

- When contacting the Marketplace Call Center, consumers can grant permission to allow you to access their account information.
 - This Marketplace Call Center authorization is not the same as ensuring your NPN is on the consumer's application for payment purposes with issuers.
- Consumers will be asked to:
 - Provide the Marketplace Call Center with your full name and NPN
 - Elect the length of time the authorization is valid—this can be one call or up to 365 days
 - Update the authorization as needed prior to the beginning of Open Enrollment
- This authorization allows you to:
 - Call the Marketplace Call Center and access a consumer's information on the consumer's behalf
 - Participate in a three-way call with a Marketplace CCR and the consumer

When Is It Appropriate for Agents and Brokers to Seek Marketplace Call Center Assistance?

- You may direct consumer application questions or issues to the Marketplace Call Center.
- The following complex consumer situations may require support from the Marketplace Call Center:
 - You need to check the status of a consumer's data matching or SEP verification issue.
 - The consumer is part of a multi-tax household, and requires guidance on which household members should be part of different application groups.
 - You or the consumer are having technical difficulties completing the online application.
- For password resets for consumer HealthCare.gov accounts and SEPs not available on the consumer application, use the Direct Agent/Broker Partner Line (855-788-6275). You will need to enter your NPN to gain access.

When Is It Not Appropriate for Agents and Brokers to Seek Marketplace Call Center Assistance?

- The consumer (or you with the consumer's assistance) has not attempted to complete all required data fields in the online application.
 - Note the Marketplace Call Center is not staffed to enter consumer information for multiple applications.
- The consumer does not have ready access to personal information and/or specific documentation required to complete enrollment.
 - Use the <u>Marketplace Application Checklist</u> when helping consumers complete their applications and to be sure they are prepared to contact the Marketplace Call Center.
- You do not have a current Marketplace Call Center authorization and the consumer is not on the line.
 - Remember, Marketplace Call Center CCRs will not provide you any information about a consumer's application if the consumer is not part of the three-way call or has not previously authorized you to work on his or her behalf.



Review of Resources, Help Desks, and Call Centers for Marketplace Agents and Brokers



Other Marketplace Updates

Upcoming Activities

- The slides from this webinar are already available on REGTAP at <u>www.REGTAP.info</u> and will be available on the <u>Resources for Agents</u> and <u>Brokers webpage</u> in the coming days.
- Watch your email for invitations to upcoming webinars.

^{10^{Nn}} Upcoming Assister Webinar* March 16, 2:00-3:30 PM ET Agents/Brokers Welcome!

> Medicare Periodic Data Matching

Upcoming Agent/Broker Webinar* March 29, 2:00-3:00 PM ET

Transitions To and From Employer-sponsored Coverage

*Webinar dates and topics are subject to change. CMS will share current webinar information via email.

Acronym Definitions

Acronym	Definition	
CCIIO	Center for Consumer Information and Insurance Oversight	
CCR	Call Center Representative	
CMS	Centers for Medicare & Medicaid Services	
FFM	Federally-facilitated Marketplace	
MLMS	Marketplace Learning Management System	
NPN	National Producer Number	
Q&A	Question and Answer	
REGTAP	Registration for Technical Assistance Portal	
SBM	State-based Marketplace	
SBM-FP	State-based Marketplace on the Federal Platform	
SEP	Special Enrollment Period	
SHOP	Small Business Health Options Program	