

Helping Consumers Report Changes to the Marketplace



March 19, 2020

Centers for Medicare & Medicaid Services (CMS) Center for Consumer Information & Insurance Oversight (CCIIO)

Disclaimer

The information provided in this presentation is intended only as a general, informal summary of technical legal standards. It is not intended to take the place of the statutes, regulations, and formal policy guidance that it is based upon. This presentation summarizes current policy and operations as of the date it was presented. Links to certain source documents have been provided for your reference. We encourage learners to refer to the applicable statutes, regulations, and other interpretive materials for complete and current information about the requirements that apply to them.

This document generally is not intended for use in the State-based Marketplaces that do not use HealthCare.gov for eligibility and enrollment. Please review the guidance on our Agents and Brokers Resources webpage (http://go.cms.gov/CCIIOAB) and Marketplace.CMS.gov to learn more.

Unless indicated otherwise, the general references to "Marketplace" in the presentation only includes Federally-facilitated Marketplaces (FFMs) and State-based Marketplaces on the Federal Platform.

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Webinar Agenda

- Reporting Life Changes
- Reporting Changes to Eligible Household Members
- Making Mid-Year Additions of Dental Coverage
- Changing To or From Employer-Sponsored Coverage
- Changing from Marketplace to Medicare coverage
- General Resources and Other Marketplace Updates
- Questions and Answers



Helping Consumers Report Changes to the Marketplace



Reporting
Life
Changes

Why Report a Life Change?

Consumers with Marketplace coverage must report life changes because:

- Life changes can make a difference in the kind of coverage for which they qualify.
 - They may be eligible for a Special Enrollment Period (SEP) to change their Marketplace plan outside of Open Enrollment.
 - They may be determined or assessed as eligible for Medicaid or the Children's Health Insurance Program (CHIP).
- Life changes can also make a difference in the amount of advance payments of the premium tax credit (APTC) or cost-sharing reductions (CSRs) a consumer is eligible for and may impact the amount of premiums the consumer pays.

When to Report a Life Change

- A consumer should report a life change to the Marketplace as soon as possible.
- Regulations require consumers to report changes affecting eligibility information on their application within 30 days of the change.



• If these changes qualify consumers for an SEP to make changes to their coverage, in most cases, they have **60 days** from the life event to make changes.

How to Report a Life Change



Consumers can log in to their Marketplace account at HealthCare.gov, select their submitted application, and then select "Report a life change."*



Classic DE) or
Enhanced Direct
Enrollment (EDE):
Some Classic DE partners
and all EDE partners
allow you to initiate
changes on behalf of your
clients on their websites.



Consumers can contact the **Marketplace Call Center**. TTY users should call 1-855-889-4325.**

^{*}Remember: You may not log in as the consumer, using the consumer's ID and password, when assisting consumers using the Marketplace Pathway.

^{**} Remember: You can hold a 3-way call with your client and the Marketplace Call Center, or your client can provide your name and National Producer Number (NPN) to the Call Center to authorize you to speak on your client's behalf.

NPN Retention

- When a consumer that you previously assisted uses any of these methods to update his or her application during the year, your NPN stays with the application unless the consumer actively removes or changes it.
 - Resubmitting the application AND re-selecting the plan in Plan Compare is critical to ensure that CMS sends your NPN to the issuer on an 834 enrollment transaction.
 - If your Classic DE partner does not support the submission of a life change that does not qualify for an SEP, your client should use HealthCare.gov to report the change and add your NPN to his or her application.
- Marketplace Call Center representatives will not remove your NPN from an application or change the agent or broker of record on an application unless requested by the consumer.
- Even if there is a previous authorization/NPN record, instruct your client to always provide your name and NPN if a Marketplace Call Center representative asks if anyone helped him or her.

After a Consumer Reports a Life Change

After consumers report changes to the Marketplace, they will receive a new eligibility notice that explains:

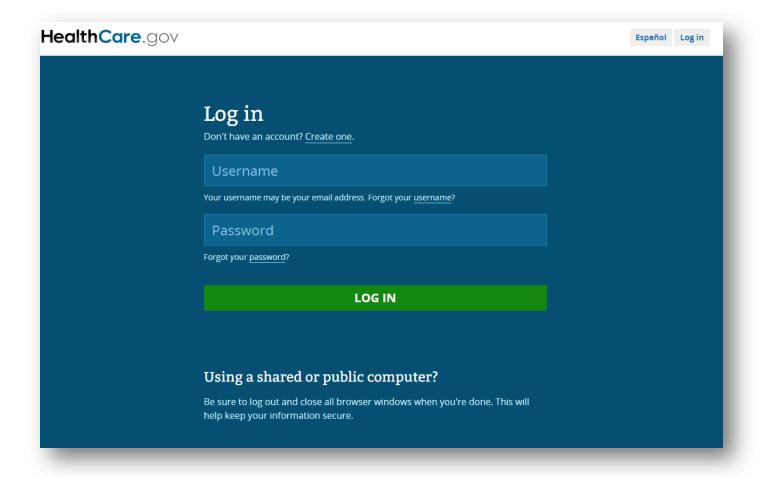
- Whether they qualify for an SEP that allows them to make a change to their coverage.
- Whether they are eligible for a different amount of financial assistance based on their new income, household size, or other changed information.
- Whether they are eligible for a different kind of coverage, such as Medicaid or CHIP.

Steps to Report a Life Change on HealthCare.gov

To report a life change, consumers should take the following steps to update their application online.

- 1. Log into their HealthCare.gov account.
- 2. Choose the application they want to update.
- 3. Select "Report a life change" on the left-hand menu.
- 4. Read through the list of changes and click "Report a life change" to get started.
- 5. Select the kind of change they want to report.
- 6. Navigate through their application and report any changes to their income, household members, address, new health coverage offers, and other information.
- 7. Submit the application.
- 8. Review eligibility results.

Step 1: Log in to HealthCare.gov Account



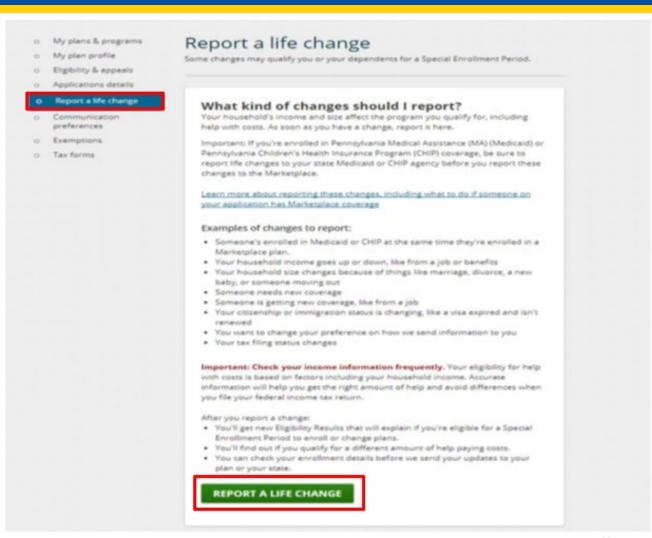
Step 2: Choose the Application to Update

Be sure to choose the **completed** application under **Your Existing Applications**.

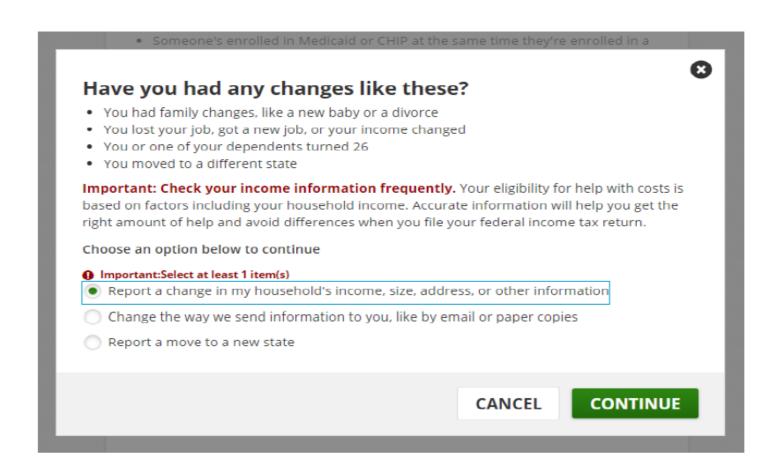
HealthCare.gov	/	
	2020 Application for	Status: Complete
	2020Application for Individuals & family coverage	Status: Complete
		Status: Complete Status: Submitted

Steps 3 and 4: Select "Report a life change"

After reviewing the examples and instructions, select "Report a Life Change" at the bottom of the screen.

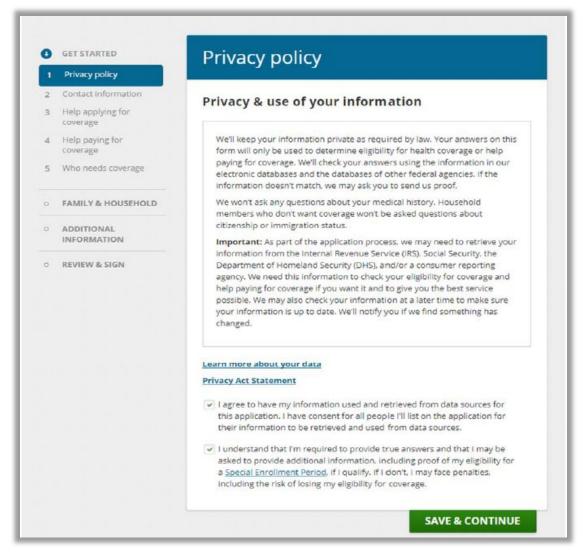


Step 5: Select the Kind of Change to Report



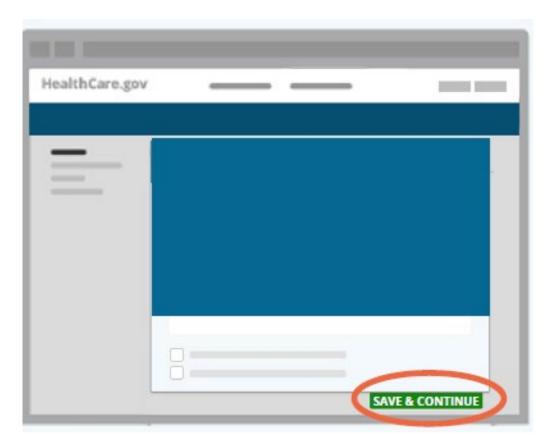
Step 6: Navigate Through The Application

Carefully read the Privacy & Use Of Your Information statements, select the check boxes to agree, and select Save & Continue.



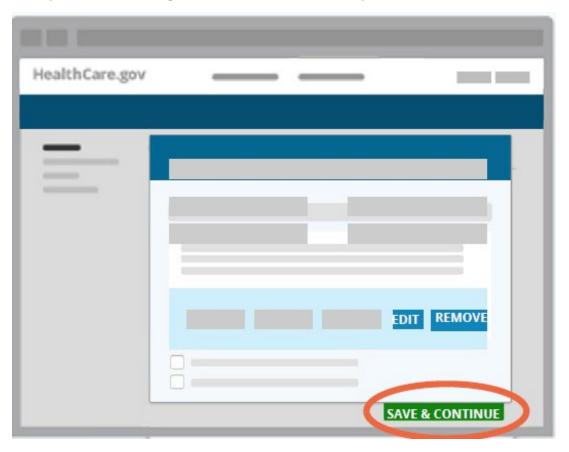
Step 6: Navigate Through The Application (Continued)

Navigate through the application until reaching the section that needs updating (e.g., income, household members, address, new health coverage offers). Press **Save & Continue** at the bottom of each screen to get there.



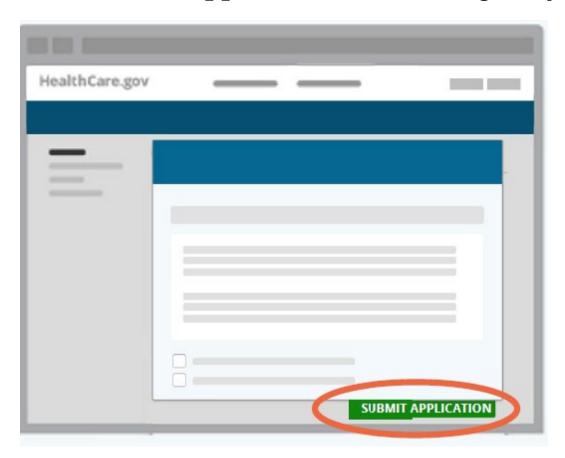
Step 6: Navigate Through The Application (Continued)

Change the answers, as needed, by clicking **Edit** or **Remove**, or by using the drop-downs. Verify the changes show correctly. Then, click **Save & Continue**.



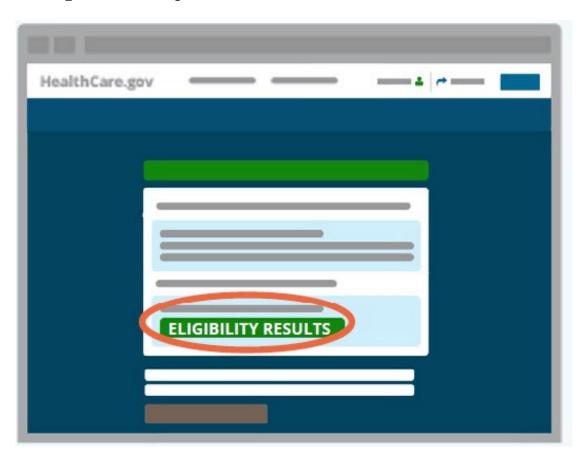
Step 7: Submit the Application

Once the consumer has gone through the entire application and reported the changes, click **Submit Application** for a new eligibility notice.



Step 8: Review Eligibility Results

Review, download, and save the updated **eligibility results.** New plans and prices may be available to the consumer.





Helping Consumers Report Changes to the Marketplace



Reporting
Changes to
Eligible Household
Members

How Household Composition Impacts Eligibility for Marketplace Financial Assistance

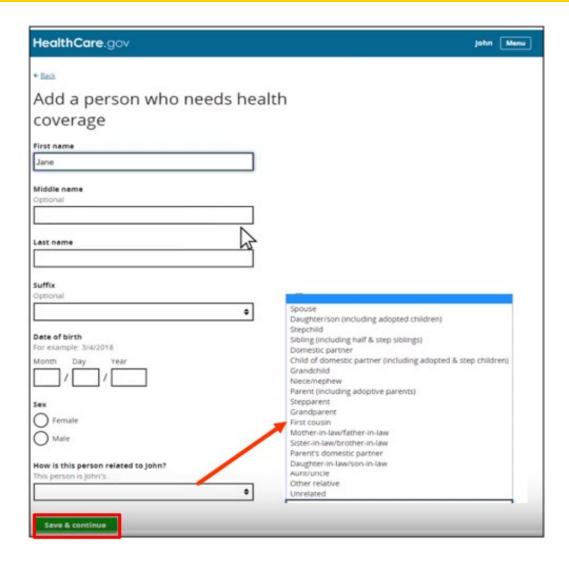
- For purposes of financial assistance, the Marketplace generally considers a consumer's household to include the consumer, his or her spouse if married or domestic partner, and the consumer's tax dependents.
- The consumer's eligibility for APTC/CSRs is generally based on the income of all household members, even those who are not applying for coverage.
- Therefore it is important that consumers update their Marketplace application with household changes as soon as possible, as it may impact their coverage or financial assistance.
 - If a consumer loses a household member who does not have income: The consumer may qualify for less financial assistance. If the consumer does not report the change, he or she might have to repay some or all of the APTC paid on his or her behalf when filing federal income taxes.
 - If the consumer gains a household member who does not have income:
 The consumer may qualify for more financial assistance, which could lower his or her monthly premium. The consumer could also qualify for Medicaid/CHIP.

Add a Household Member Who Needs Coverage

- Complete Steps 1-5 as described in the previous section and navigate to the Family and Household Composition section of the application.
- Select the Add a person who needs coverage button.



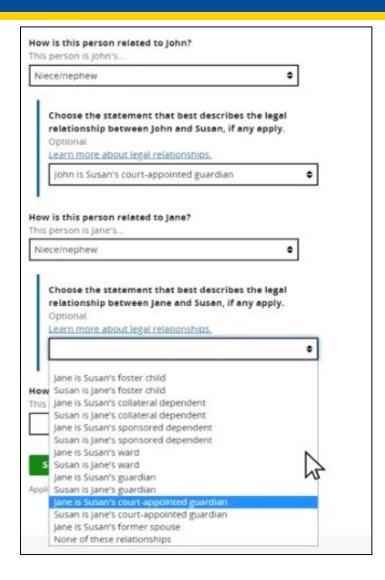
- Enter the household member's name, date of birth, and gender.
- Choose from the drop down list to select the individual's relationship to the primary policy holder.
- Select Save & continue.



- The new household member will appear in the list of individuals who need coverage.
- Repeat as needed to add more household members.



- The Marketplace
 application will ask the
 consumer to select each
 individual's relationship to
 other household members.
- Consumers have many different relationship options to choose from, depending on their situation.



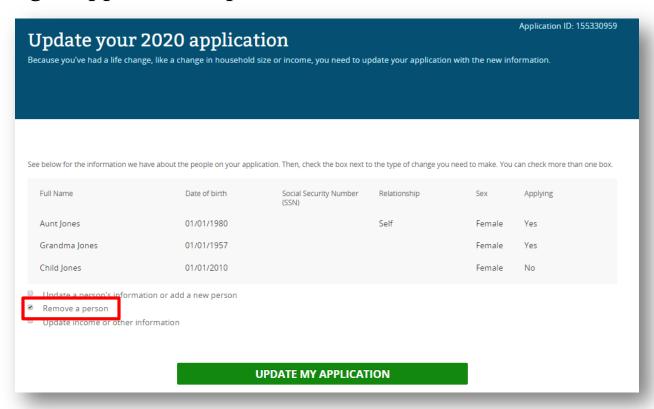
- Navigate through the application questions that follow.
- The Marketplace
 application will ask about
 the household members'
 marital status and tax
 relationships, as
 applicable.
- This information is used to determine eligibility for Medicaid/CHIP or APTC/CSRs.





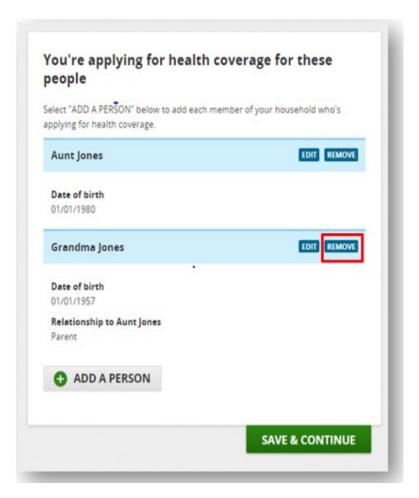
Remove a Household Member

When the consumer is reporting a life change to remove a household member or update their status if that household member is no longer seeking coverage, the consumer should select **Remove a person** from the HealthCare.gov application update screen.



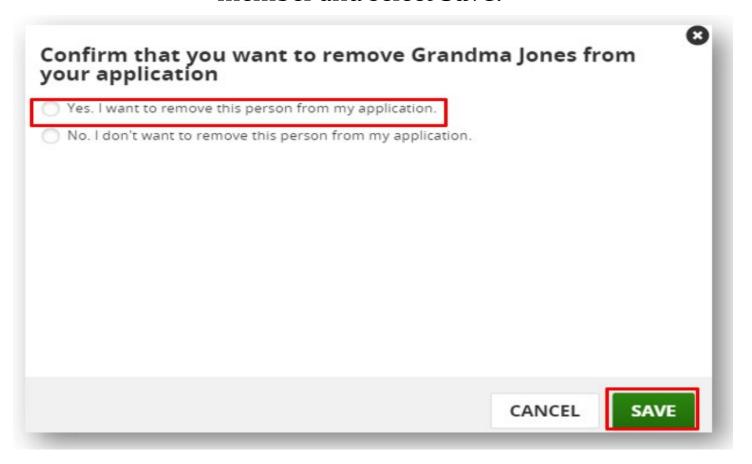
Remove a Household Member (Continued)

To remove a household member or update their status if they are no longer seeking coverage, select **Remove** next to the name of the household member the consumer wishes to remove from the list.



Remove a Household Member (Continued)

The consumer should confirm the removal of the selected household member and select **Save**.



For More Information

Review the <u>Streamlined Marketplace Application Walkthrough for Family and Household Composition</u> video for a detailed walkthrough of these steps and other scenarios, including:

- Adding a non-applicant tax dependent child;
- Adding an applicant claimed as a tax dependent by someone who is not seeking coverage; and
- Married couple filing separately.

Streamlined Marketplace Application Walkthrough

Family and Household Composition

Agent and Broker Video Learning Center



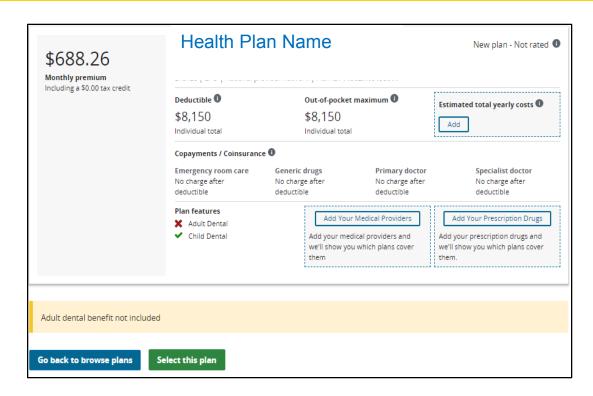
Helping Consumers Report Changes to the Marketplace

Making Mid-year
Additions of Dental
Coverage



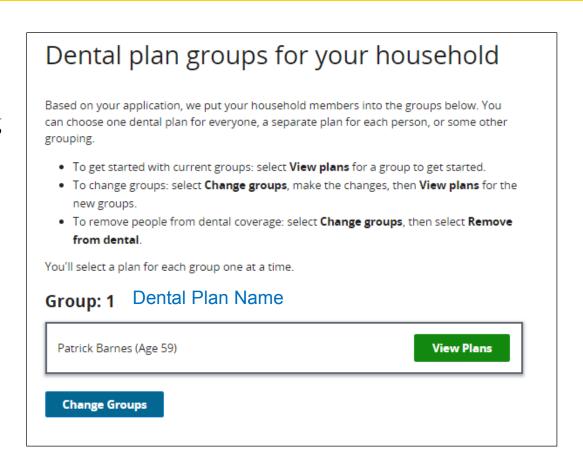
Confirming Health Plan Selection, Then Choosing Dental Plans

- If the reported change qualifies a consumer for an SEP to make a change to his or her coverage, the consumer generally may choose his or her current health plan and current dental plan, or choose another plan (subject to other policy restrictions on changing plans).
- Consumers select their health plan(s) first and then go onto the dental plan selection flow.



Choosing Dental Plan Enrollment Groups

- Before seeing the list of dental plans, consumers have the option to review how their household members are grouped together for enrolling in a plan and can regroup if desired to choose plans together or separately. This step is skipped when there is only one person enrolling in coverage. (Households with more than one person are also given the option to choose enrollment groups for health plans.)
- For consumers that are currently enrolled in a dental plan, the plan is highlighted for the group.



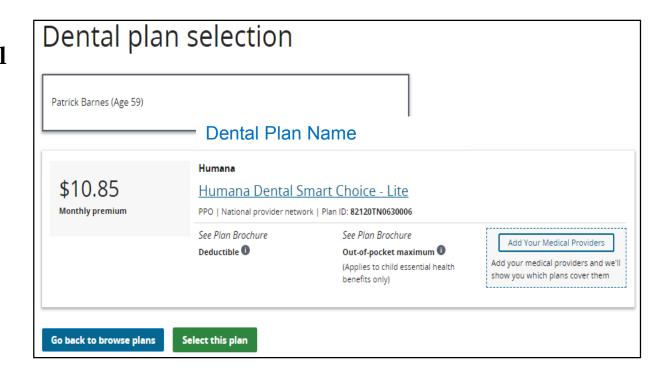
Dental Plan List: Available Dental Plans

After clicking on "View Plans," a list of available dental plans is displayed. Once consumers locate their desired dental plan, they can click on "Enroll."



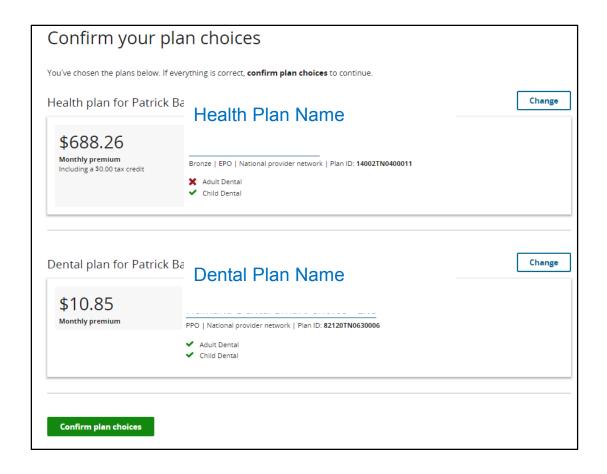
Confirming Dental Plan Selection

- After selecting Enroll on a dental plan, consumers will confirm that is the plan they want to select.
- Consumers can also go back and choose a different plan.



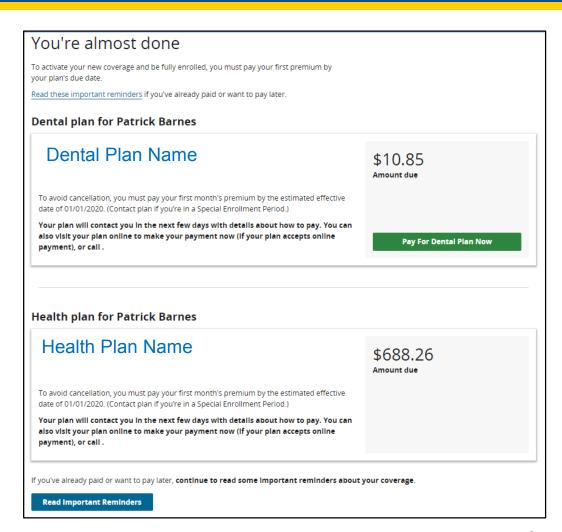
Final Review of All Plans Selected

Consumers see one final confirmation step with all health plans and all dental plans selected together before finalizing their plan selection and coverage updates.



Plan Selection Confirmation & Reminders

After consumers confirm all their plan selections and submit them, consumers see a final screen showing their selected plans, premiums, and information on paying their premiums with the insurance company(s).





Helping Consumers Report Changes to the Marketplace



Changing To or From Employer-Sponsored Coverage

Reporting Changes to Employer-Sponsored Coverage

- Consumers who lose employer-sponsored coverage, even if they voluntarily quit or got fired, qualify for an SEP due to loss of minimum essential health coverage.
- Consumers who receive an offer of employersponsored coverage must report this to the Marketplace.
 - If the offer of employer-sponsored coverage is affordable and meets the minimum value standard, the consumer will be ineligible for Marketplace financial assistance and will have to pay the full premium for a plan purchased through the Marketplace.



Please review <u>Assisting Clients with Transitions To and From Employer-Sponsored Coverage</u> for detailed information on these transitions and how to determine if an employer's coverage offer is affordable and meets minimum value.



Helping Consumers Report Changes to the Marketplace



Changing From Marketplace to Medicare Coverage

Medicare Coverage: Impact on Eligibility for Marketplace Financial Assistance

- A consumer who is considered eligible for or enrolled in Medicare Part A does not qualify for financial assistance for a Marketplace qualified health plan (QHP). The consumer may be able to enroll in or remain enrolled in a Marketplace QHP, but will have to pay the full premium for it.
- Consumers can generally maintain enrollment in a Marketplace plan after their Medicare coverage starts through the end of the plan year, and may be able to renew their coverage under certain circumstances. However, once their Part A coverage starts and if they are identified through the Medicare periodic data matching process, any APTC or CSRs they receive through the Marketplace will stop or their Marketplace QHP will end if they provided written consent for the Marketplace to end their coverage if also found enrolled in Medicare.
- If the consumer continues to receive APTC for a Marketplace plan after he or she has Medicare, the consumer might have to repay some or all of the APTC paid on his or her behalf for months of overlapping coverage when filing their federal income taxes.

Please review <u>Assisting Clients with Transitions from Marketplace to Medicare</u>

<u>Coverage</u> for detailed information on how to terminate Marketplace coverage due to Medicare eligibility.



Helping Consumers Report Changes to the Marketplace



General
Resources and
Other
Marketplace
Updates

Upcoming Activities

- The slides from this webinar will be available on the Registration for Technical Assistance Portal at www.REGTAP.info and on the Agents and Brokers Resources webpage at http://go.cms.gov/CCIIOAB in the coming days.
- Watch your email for invitations to upcoming events to enhance your knowledge of Marketplace policies and learn how you can continue to assist consumers throughout the plan year.

Upcoming Events*

Mark your calendars for these dates and times.

Thursday, April 23 18 2-3 PM ET

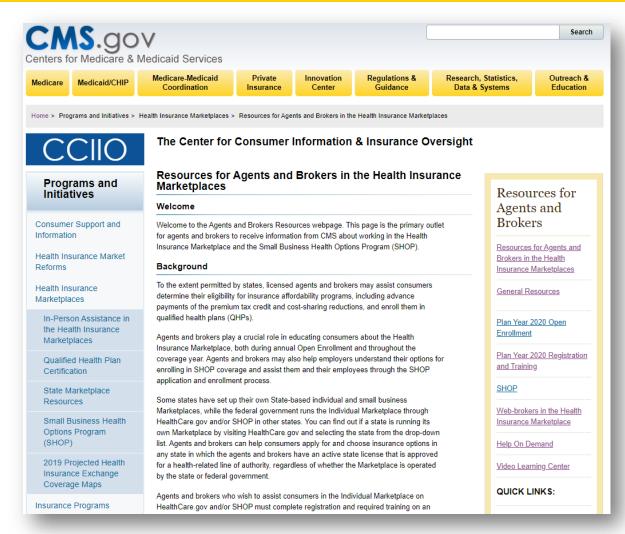
Agent & Broker Webinar: Complex Cases: Navigating Eligibility for SEPs and Resolving SEP Verification Issues and Data Matching Issues

Thursday, April 30 2-2:30 PM ET Agent & Broker Office Hours

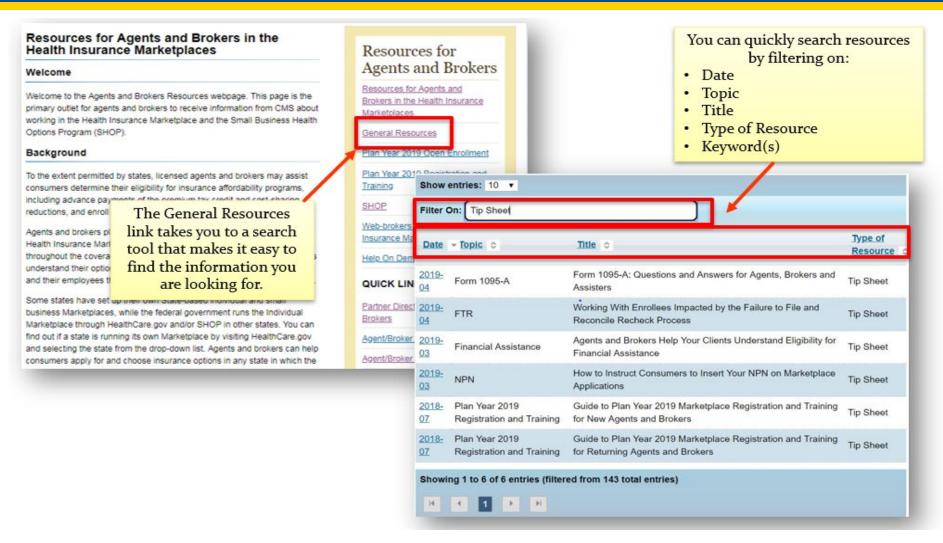
^{*}Final topics will be announced prior to each session.

Overview of the Resources for Agents and Brokers Webpage

- Primary resource for agents and brokers to receive information from CMS about working in the FFM
- Provides the latest news and resources, including newsletters, webinars, fact sheets, videos, and tip sheets
- http://go.cms.gov/CCII OAB



General Resources: Dynamic List

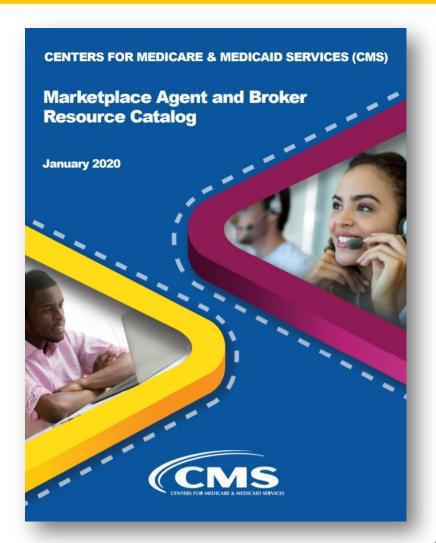


Recently Posted Resources Available on the Resources for Agents and Brokers Webpage

Resource	Date
January Marketplace Agent and Broker Resource Catalog (https://www.cms.gov/files/document/january-marketplace-agent-broker-resource-catalog.pdf)	January 2020
APTC and CSR Basics Webinar Slides (https://marketplace.cms.gov/technical-assistance-resources/aptc-csr-basics.pdf)	January 2020
Income Eligibility Using Modified Adjusted Gross Income (MAGI) Rules Webinar Slides (https://marketplace.cms.gov/technical-assistance-resources/income-eligibility-using-magi-rules.pdf)	January 2020
Marketplace Learning Management System Language Selection Tip Sheet (https://www.cms.gov/files/document/marketplace-learning-management-system-language-selection.pdf)	December 2019
Individual Coverage HRAs and the Marketplace Webinar Slides (https://www.cms.gov/CCIIO/Programs-and-Initiatives/Health-Insurance- Marketplaces/Downloads/Individual-Coverage-Health-Reimbursement- Arrangements-and-the-Marketplace.pdf)	November 2019
Help On Demand Webinar Slides (https://www.cms.gov/CCIIO/Programs-and-Initiatives/Health-Insurance-Marketplaces/Downloads/Help-On-Demand-Marketplace-Updates.pdf)	November 2019

Agent and Broker Resource Catalog

- The <u>CMS Marketplace Agent and</u> <u>Broker Resource Catalog</u> is available.
- This catalog contains references to online resources, brief descriptions of offerings from the Agents and Brokers General Resources webpage, links to informative videos and webinars, and much more.
- CMS will release an updated catalog periodically, as new resources become available.



Other Agent and Broker Resources



The Agent and Broker
Video Learning Center
provides short technical
assistance videos and
includes complete
walkthroughs of each
section of the
Marketplace application
with various consumer
scenarios.



Check out the selfpaced **Agent and Broker Learning On Demand** video series
by visiting the <u>CMS</u>
<u>YouTube channel</u> and click on "Playlists" to find the series.



The Agent and Broker
Frequently Asked
Questions webpage
provides answers to
commonly asked
questions about working
in the Marketplace and
helping your clients
enroll in and maintain
their coverage.

Agent and Broker Resources

Resource	Link
Agents and Brokers Resources webpage	http://go.cms.gov/CCIIOAB
Agent and Broker FFM Registration Completion List	https://data.healthcare.gov/ffm ab registration lists
Agent and Broker Marketplace Registration Tracker	https://data.healthcare.gov/ab-registration-tracker/
Find Local Help Tool	https://localhelp.healthcare.gov/
Help On Demand	https://www.cms.gov/CCIIO/Programs-and-Initiatives/Health- Insurance-Marketplaces/Help-On-Demand-for-Agents-and- Brokers.html
Agent and Broker NPN Search Tool	www.nipr.com/PacNpnSearch.htm
Issuer & Direct Enrollment Partner Directory	https://data.healthcare.gov/issuer-partner-lookup

A full list of useful websites, Help Desks, and Call Centers is available from the Agents and Brokers Resources webpage (http://go.cms.gov/CCIIOAB) under Quick Links.

Most Frequently Used Agent/Broker Marketplace Help Desks and Call Centers

Name	Phone # and/or Email Address	Types of Inquiries Handled	Hours (Closed Holidays)
Marketplace Service Desk	1-855-CMS-1515 1-855-267-1515	 CMS Enterprise Portal password resets and account lockouts Other CMS Enterprise Portal account issues or error messages General registration and training questions (not related to a specific training platform) Login issues on the Direct Enrollment agent/broker landing page Technical or system-specific issues related to the Marketplace Learning Management System (MLMS) User-specific questions about maneuvering in the MLMS site, or accessing training and exams 	Mon-Fri 8:00 AM–8:00 PM ET
Agent/Broker Email Help Desk	FFMProducer- AssisterHelpDesk@cms .hhs.gov	 General enrollment and compensation questions Manual identity proofing/Experian issues Escalated general registration and training questions (not related to a specific training platform) Agent/Broker Registration Completion List issues Find Local Help listing issues Help On Demand participation instructions or questions Report concerns that a consumer or another agent or broker has engaged in fraud or abusive conduct 	Mon-Fri 8:00 AM–6:00 PM ET
Marketplace Call Center Agent/Broker Partner Line	1-855-788-6275 Note: Enter your NPN to access this line. TTY users 1-855-889- 4325	 Specific consumer application questions related to: Password reset for a consumer HealthCare.gov account, Special enrollment period not available on the consumer application, or Consumer specific eligibility and enrollment questions 	Mon–Sun 24 hours/day

Acronym Definitions

Acronym	Definition
APTC	Advance Payments of the Premium Tax Credit
CCIIO	Center for Consumer Information and Insurance Oversight
СНІР	Children's Health Insurance Program
CMS	Centers for Medicare & Medicaid Services
CSRs	Cost-sharing Reductions
DE	Direct Enrollment
FFM	Federally-facilitated Marketplace
EDE	Enhanced Direct Enrollment
IRS	Internal Revenue Service
MLMS	Marketplace Learning Management System
NPN	National Producer Number
PTC	Premium Tax Credit
QHP	Qualified Health Plan
REGTAP	Registration for Technical Assistance Portal
SADP	Stand Alone Dental Plan
SBM-FP	State-based Marketplace on the Federal Platform
SEP	Special Enrollment Period