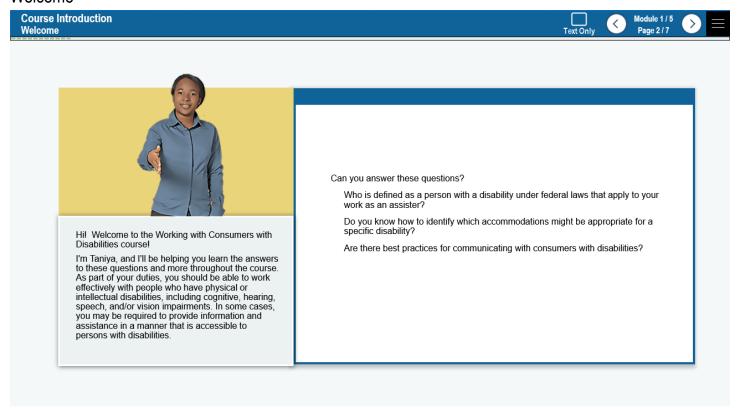
Working with Consumers with Disabilities



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Course Introduction

Welcome



Hi! Welcome to the Working with Consumers with Disabilities course!

I'm Taniya, and I'll be helping you learn the answers to these questions and more throughout the course. As part of your duties, you should be able to work effectively with people who have physical or intellectual disabilities, including cognitive, hearing, speech, and/or vision impairments. In some cases, you may be required to provide information and assistance in a manner that is accessible to persons with disabilities.

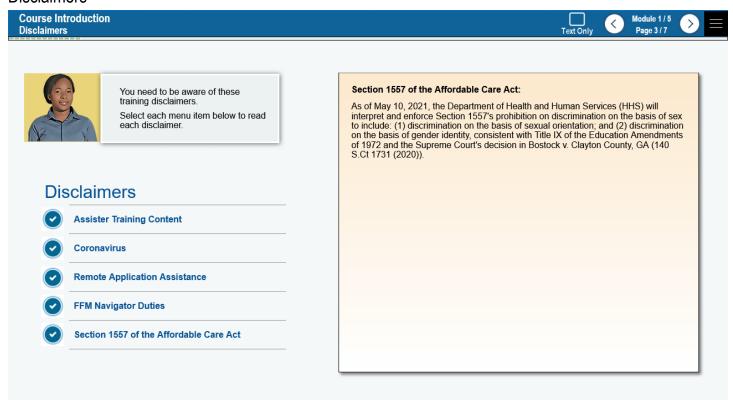
Can you answer these questions?

Who is defined as a person with a disability under federal laws that apply to your work as an assister?

Do you know how to identify which accommodations might be appropriate for a specific disability?

Are there best practices for communicating with consumers with disabilities?

Disclaimers



You need to be aware of these training disclaimers.

The Affordable Care Act (ACA) and associated regulations refer to Health Insurance Marketplaces as American Health Benefit Exchanges, Health Insurance Exchanges, or Exchanges. Throughout this training, you'll see the term Marketplace used interchangeably with Exchange.

Assister Training Content:

The information provided in this training course isn't intended to take the place of the statutes, regulations, and formal policy guidance that it's based upon. This course summarizes current policy and operations as of the date it was uploaded to the Marketplace Learning Management System. Links to certain source documents have been provided for your reference. We encourage persons taking the course to refer to the applicable statutes, regulations, CMS assister webinars, and other interpretive materials for complete and current information.

This course includes references and links to nongovernmental third-party websites. CMS offers these links for informational purposes only, and inclusion of these websites should not be construed as an endorsement of any third-party organization's programs or activities.

Coronavirus (COVID-19):

This training doesn't address COVID-19-related guidance or related requirements for assisters. CMS will communicate applicable information to assisters and assister organizations through separate channels.

- To learn more about how we're responding to coronavirus, visit HealthCare.gov/coronavirus/.
- For preventive practices and applicable state/local guidance, visit <u>CDC.gov/coronavirus</u>.

Remote Application Assistance:

Navigators in Federally-facilitated Marketplaces (FFMs) aren't required to maintain a physical presence in their Marketplace service area. In some cases, Navigators may provide remote application assistance (e.g., online or by phone) if their organization's contract, grant terms and conditions, or agreement with CMS and/or their organization allows this type of application help.

Certified application counselors in FFMs may also provide remote application assistance if their certified application counselor designated organization (CDO) allows this type of application help.

For guidance on obtaining consumers' consent remotely over the phone, visit: <u>Marketplace.cms.gov/technical-assistance-resources/obtain-consumer-authorization.pdf.</u>

FFM Navigator Duties:

Beginning with Navigator grants awarded in 2022, including non-competing continuation awards, Navigators are required to provide information on and assistance with all of the following topics:

- Understanding the process of filing Marketplace eligibility appeals;
- Understanding and applying for hardship and affordability exemptions granted through the Marketplace for consumers age 30 and older seeking to enroll in a Catastrophic plan;
- Marketplace-related components of the premium tax credit reconciliation process and understanding the availability of IRS resources on this process;
- Understanding basic concepts and rights related to health coverage and how to use it; and
- Referrals to licensed tax advisers, tax preparers, or other resources for assistance with tax preparation and tax advice related to consumer questions about the Marketplace application and enrollment process and premium tax credit reconciliations.

CMS will continue to provide all assisters with additional information related to these assistance activities through webinars, job aids, and other technical assistance resources.

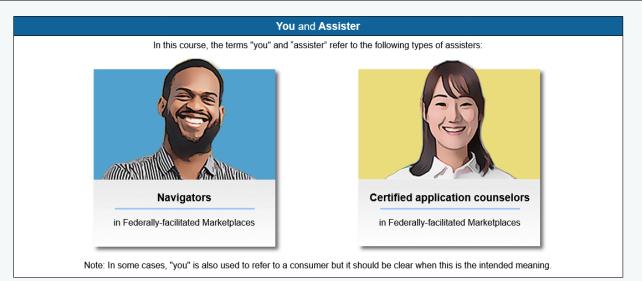
Section 1557 of the Affordable Care Act:

As of May 10, 2021, the Department of Health and Human Services (HHS) will interpret and enforce Section 1557's prohibition on discrimination on the basis of sex to include: (1) discrimination on the basis of sexual orientation; and (2) discrimination on the basis of gender identity, consistent with Title IX of the Education Amendments of 1972 and the Supreme Court's decision in Bostock v. Clayton County, GA (140 S.Ct 1731 (2020)).









The terms "Federally-facilitated Marketplace" and "FFM," as used in this training course, include FFMs where the state performs plan management functions. The terms "Marketplace" or "Marketplaces," standing alone, often (but not always) refer to FFMs.

In this course, the term ACA refers to the Affordable Care Act as amended by the Health Care and Education Reconciliation Act of 2010.

In this course, the term disability is defined by the Department of Health and Human Services (HHS) Office for Civil Rights (OCR) Final Rule (Final Rule) implementing Section 1557 of the ACA (45 CFR Part 92) as, "a physical or mental impairment which substantially limits one or more major life activities of such individual; a record of such an impairment; or, is regarded as having such an impairment."

In this course, the terms you and assister refer to the following types of assisters:

Navigators in Federally-facilitated Marketplaces

Certified application counselors in Federally-facilitated Marketplaces

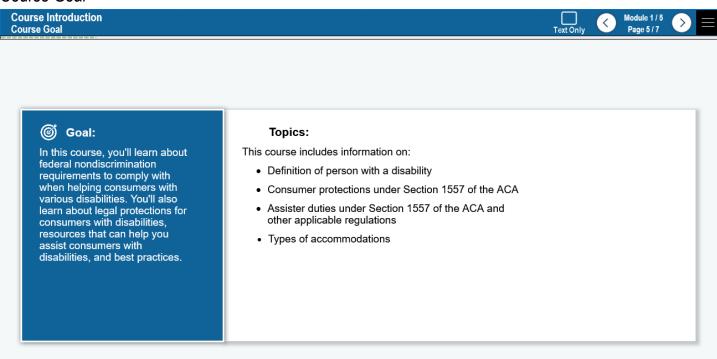
Note: In some cases, "you" is also used to refer to a consumer but it should be clear when this is the intended meaning.

The terms Federally-facilitated Marketplace and FFM, as used in this training course, include FFMs where the state performs plan management functions. The terms "Marketplace" or "Marketplaces," standing alone, often (but not always) refer to FFMs.

In this course, the term ACA refers to the Affordable Care Act as amended by the Health Care and Education Reconciliation Act of 2010.

In this course, the term disability is defined by the Department of Health and Human Services (HHS) Office for Civil Rights (OCR) Final Rule (Final Rule) implementing Section 1557 of the ACA (45 CFR Part 92) as, "a physical or mental impairment which substantially limits one or more major life activities of such individual; a record of such an impairment; or, is regarded as having such an impairment."

Course Goal



Goal:

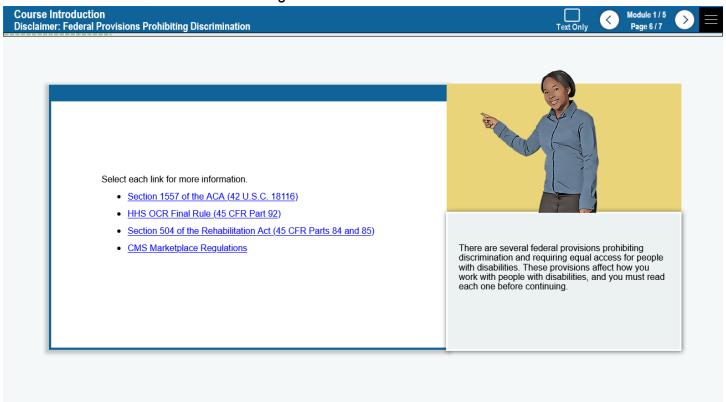
In this course, you'll learn about federal nondiscrimination requirements to comply with when helping consumers with various disabilities. You'll also learn about legal protections for consumers with disabilities, resources that can help you assist consumers with disabilities, and best practices.

Topics:

This course includes information on:

- Definition of person with a disability
- Consumer protections under Section 1557 of the ACA
- Assister duties under Section 1557 of the ACA and other applicable regulations
- Types of accommodations

Disclaimer: Federal Provisions Prohibiting Discrimination



There are several federal provisions prohibiting discrimination and requiring equal access for people with disabilities. These provisions affect how you work with people with disabilities, and you must read each one before continuing.

Section 1557 of the Affordable Care Act

Section 1557 of the ACA is a nondiscrimination provision that prohibits discrimination based on disability, race, color, national origin (including limited English proficiency), sex (including sexual orientation and gender identity), and age in covered health programs and activities.

Beginning May 10, 2021, the Department of Health and Human Services (HHS) will interpret and enforce Section 1557's prohibition on discrimination on the basis of sex to include: (1) discrimination on the basis of sexual orientation; and (2) discrimination on the basis of gender identity, consistent with Title IX of the Education Amendments of 1972 and the Supreme Court's decision in Bostock v. Clayton County, GA (140 S. Ct 1731 (2020)).

HHS Office for Civil Rights Final Rule (45 CFR Part 92)

The HHS OCR Final Rule implementing Section 1557 of the ACA applies to:

- 1. Health programs and activities, any part of which receives Federal financial assistance (FFA) provided by HHS;
- 2. Programs and activities administered by HHS under Title I of the ACA; and
- 3. Programs and activities administered by an entity established under Title I of the ACA, like an FFM and SBM.

Among other things, the HHS OCR Final Rule requires covered entities to:

- Make their programs, activities, and facilities physically accessible to individuals with disabilities, in compliance with applicable accessibility standards outlined in the Americans with Disabilities Act (ADA)* and Section 504.
- 2. Make programs and activities provided through information and communication technology (ICT) accessible, including websites, unless doing so would result in undue financial and administrative burdens or a fundamental alteration in the nature of the program or activity.

- 3. Take appropriate steps to ensure equally effective communication and provide appropriate auxiliary aids and services, like alternative formats and sign-language interpreters, at no cost.
- 4. Make reasonable modifications to policies, practices, and procedures when necessary to provide equal access for people with disabilities, unless doing so would fundamentally alter the nature of the program or activity.

Americans with Disabilities Act (ADA) (28 CFR Parts 35 and 36)

The ADA prohibits discrimination on the basis of disability in services, programs, and activities provided or made available by state or local governments or by public accommodations.

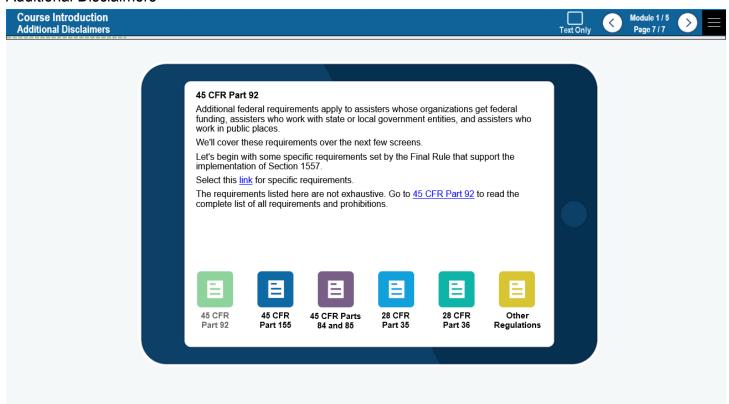
Section 504 of the Rehabilitation Act (45 CFR Parts 84 and 85)

Section 504 of the Rehabilitation Act (45 CFR Part 84)

Section 504 prohibits discrimination on the basis of disability in programs or activities receiving FFA from HHS or those conducted by HHS.

CMS Marketplace Regulations

Separately, CMS Marketplace regulations govern how assisters in FFMs should serve consumers with disabilities and avoid discrimination based on disability. Some of these regulations apply to FFMs. Some of these regulations apply to Navigators in FFMs. These regulations apply regardless of whether an assister subject to them receives FFA.



45 CFR Part 92

Additional federal requirements apply to assisters whose organizations get federal funding, assisters who work with state or local government entities, and assisters who work in public places.

We'll cover these requirements over the next few screens.

Let's begin with some specific requirements set by the Final Rule implementing Section 1557.

Requirements related to individuals with disabilities

- Provide services in an accessible manner, including:
 - Access to buildings and other structures that are readily accessible and usable by individuals with disabilities;
 - Language assistance services that are free of charge, accurate and timely, and protect the privacy and independence of individuals with Limited English Proficiency (LEP);
 - Communications with individuals with disabilities that are as effective as communications with others, and
 - Appropriate auxiliary aids and services, like interpreters and information in alternate formats, including interpreter services free of charge.
- Make reasonable modifications to policies, procedures and practices when necessary to provide equal access to the health program/activity.

Applies to assisters in FFMs

- Navigators
- Assisters working for organizations receiving HHS FFA

Applies to assisters in State-based Marketplaces

Navigators

Go to 45 CFR Part 92 to get the full list of requirements and prohibitions.

45 CFR Part 155

45 CFR Part 155 supports the implementation of CMS Marketplace statutes, including PPACA Sections 1301-1304, 1311-1313, 1321-1322, 1331-1334, 1402, and 1411-13. 45 CFR Sections 155.120, 155.205(c), 155.210(e)(5), 155.215(d)(1)-(6), and 155.225(d)(5) contain requirements that apply to assisters.

Requirements related to individuals with disabilities

- Provide assistance to consumers in a location and manner that is physically and otherwise accessible, including consumer education materials, websites, auxiliary aids, and services, at no cost.
- Acquire sufficient knowledge to make referrals to local, state, and federal long-term services and supports when appropriate.
- Work with all individuals and seek advice or experts when needed.

Applies to assisters in FFMs

Navigators

Applies to assisters in State-based Marketplaces

Navigators

Go to <u>45 CFR Part 155</u> to get the full list of requirements and prohibitions.

45 CFR Parts 84 and 85

The regulations located at 45 CFR Part 84 and Part 85 implement Section 504 of the Rehabilitation Act of 1973.

The Section 504 regulation at 45 CFR Part 84 applies to any program or activity that receives FFA from HHS. The Section 504 regulation at 45 CFR Part 85 applies to HHS conducted programs.

Requirements related to individuals with disabilities

- Ensure equal participation in programs including accessible, usable facilities and effective communication.
- Don't utilize criteria or methods of administration that discriminate.
- Administer programs/activities in the most integrated setting appropriate to an individual's needs.
- Provide appropriate auxiliary aids where necessary to provide equal opportunity to participate.
- Provide equally effective aids, benefits, and services (not required to produce the identical result or level of achievement for individuals with and without disabilities but must afford individuals with disabilities equal opportunity to obtain the same result, to gain the same benefit, or to reach the same level of achievement).

Applies to assisters in FFMs

- Assisters working for entities that receive FFA
- Assisters working for HHS conducted programs, including the FFMs

Applies to assisters in State-based Marketplaces

Assisters working for entities that receive FFA.

Go to 45 CFR Part 84 and 45 CFR Part 85 to get the full list of requirements and prohibitions.

28 CFR Part 35

The regulation at 28 CFR Part 35 supports the implementation of Title II of the ADA. Title II applies to services, programs, and activities provided to the public by state and local government. The physical spaces where these activities occur must comply with applicable accessibility standards as set forth in the ADA (28 CFR Part 35, Subpart D).

Requirements related to individuals with disabilities

- Give equal and effective access to the services, programs, or activities of a public entity, including buildings, websites, and auxiliary aids/services at no cost.
- Make reasonable modifications in policies, practices, or procedures when necessary.
- Don't utilize criteria or methods of administration that discriminate.
- Don't impose eligibility criteria that screen out individuals.
- Provide services in most integrated setting appropriate.
- Don't deny services based on a consumer's association with a person with a disability.

Applies to assisters in FFMs

 Assisters working in state/local government or any department, agency, or instrumentality of a state/local government, regardless of whether the entity gets FFA.

Assisters in State-based Marketplaces

 Assisters working in state/local government or any department, agency, or instrumentality of a state/local government, regardless of whether the entity got FFA.

Go to <u>28 CFR Part 35</u> to get the full list of requirements and prohibitions.

28 CFR Part 36

The regulation at 28 CFR Part 36 supports the implementation of Title III of the ADA. Title III prohibits discrimination on the basis of disability in the activities of places of public accommodations (e.g., businesses that are generally open to the public) and requires places of public accommodation to comply with applicable physical accessibility standards as specified in the ADA (28 CFR Part 36, Subparts C and D).

Requirements related to individuals with disabilities

- Provide equal access to the goods, services, facilities, including buildings, websites, and auxiliary aids/services at no cost to ensure effective communication.
- Maintain features of facilities and equipment required to be readily accessible and usable.
- Make reasonable modifications in policies, practices, or procedures when necessary.
- Don't use criteria or methods of administration that discriminate.
- Don't impose eligibility criteria that screen out individuals.
- Provide goods, services and facilities in the most integrated setting appropriate.
- Don't deny goods/services based on a consumer's association with a person with a disability.

Applies to assisters in FFMs

N/A

Applies to assisters in State-based Marketplaces

 Assisters working in places of public accommodation owned by a private entity (e.g., commercial facilities, as well as social service center establishments, including senior citizen centers and homeless shelters).

Go to 28 CFR Part 36 to get the full list of requirements and prohibitions.

Other Regulations

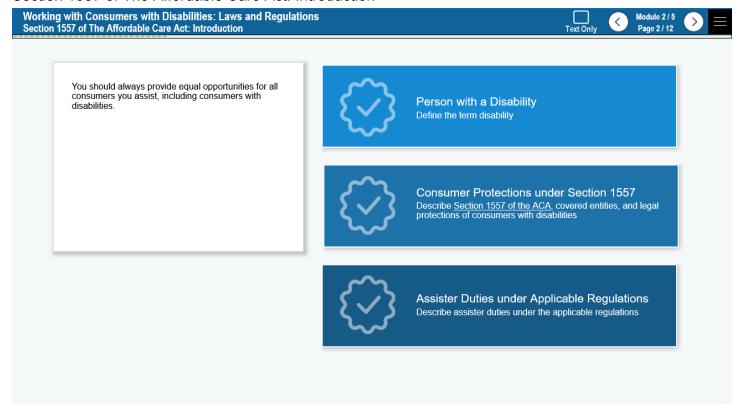
The portions of this training that discuss federal laws other than the CMS Marketplace regulations already referenced are intended primarily for assisters whose organizations get FFA. These individuals must follow all applicable federal antidiscrimination laws and regulations, including Section 1557 of the ACA and Section 504 of the Rehabilitation Act of 1973.

Assisters who work on behalf of a state or local government or local public entity must comply with Title II of the ADA, which includes providing physically and otherwise accessible meeting locations for consumers with disabilities. If a meeting place isn't accessible, these assisters should choose an alternate accessible location.

Remember, you can always refer back to these regulations to understand how best to serve consumers with disabilities. The rest of this course describes how you can implement these regulations to make sure you are providing appropriate services and accommodations to these consumers.

Working with Consumers with Disabilities: Laws and Regulations

Section 1557 of The Affordable Care Act: Introduction



You should always provide equal opportunities for all consumers you assist, including consumers with disabilities.

Section 1557 is consistent with established federal civil rights laws, including the ADA and Section 504 of the Rehabilitation Act.

Person with a Disability

Define the term disability

Consumer Protections under Section 1557

Describe Section 1557 of the ACA, covered entities, and legal protections of consumers with disabilities

Under Section 1557, any health program or activity that receives FFA cannot discriminate against individuals with disabilities or deny them participation or benefits based on disability or other discriminatory factors.

Assister Duties under Applicable Regulations

Describe assister duties under the applicable regulations

Section 1557 of The Affordable Care Act: Overview

Working with Consumers with Disabilities: Laws and Regulations Section 1557 of The Affordable Care Act: Overview









In this course, we will discuss the federal requirements under the Section 1557 regulation that apply to each type of assister when serving consumers with disabilities. This includes Navigators and certified application counselors (CACs).

The ACA Section 1557 regulation is also called the "<u>Health and Human Services (HHS) Office for Civil Rights (OCR) Final Rule</u>" or the "Final Rule."

CACs that do not receive federal funding should abide by the requirements of their CAC designated organizations (CDOs).

Select the link to the Final Rule for more information.

In this course, we will discuss the federal requirements under the Section 1557 regulation that apply to each type of assister when serving consumers with disabilities. This includes Navigators and certified application counselors (CACs).

The ACA Section 1557 regulation is also called the <u>"Health and Human Services (HHS) Office for Civil Rights (OCR) Final Rule"</u> or the "Final Rule."

CACs that do not receive federal funding should abide by the requirements of their CAC designated organizations (CDOs).

Select the link to the Final Rule for more information.







Under federal regulations, an individual with a disability is defined as a person who has a physical or mental impairment that substantially limits one or more major life activities.

This includes people who have a record of an impairment even if they don't currently have a disability. It also includes people who don't have a disability but are regarded as having an impairment.

This definition of disability is found in the <u>HHS OCR Final Rule</u> implementing Section 1557 of the ACA

Under federal regulations, an individual with a disability is defined as a person who has a **physical or mental impairment** that substantially limits one or more **major life activities**.

This includes people who have a record of an impairment even if they don't currently have a disability. It also includes people who don't have a disability but are regarded as having an impairment.

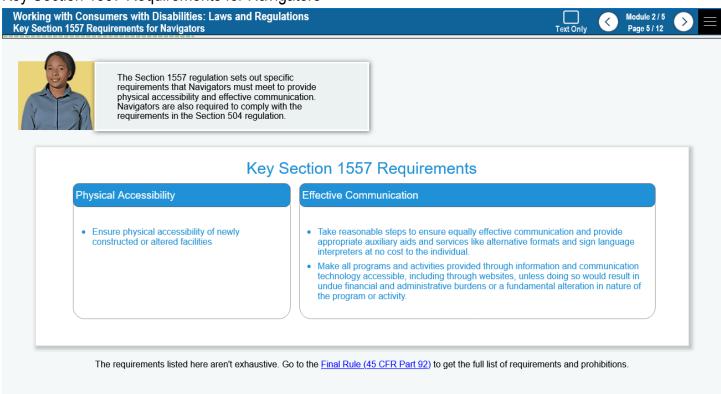
This definition of disability is found in the HHS OCR Final Rule implementing Section 1557 of the ACA.

Physical or mental impairment impairment includes, but isn't limited to, contagious and noncontagious diseases and conditions, like: orthopedic, visual, speech, and hearing impairments, and cerebral palsy, epilepsy, muscular dystrophy, multiple sclerosis, cancer, heart disease, diabetes, intellectual disability, emotional illness, dyslexia and other specific learning disabilities, Attention Deficit Hyperactivity Disorder, Human Immunodeficiency Virus infection (whether symptomatic or asymptomatic), tuberculosis, drug addiction, and alcoholism.

Major life activities include caring for oneself, performing manual tasks, seeing, hearing, eating, sleeping, walking, standing, lifting, bending, speaking, breathing, learning, reading, concentrating, thinking, communicating, and working.

Major life activities also include the operation of a major bodily function, including but not limited to, functions of the immune system, normal cell growth, digestive, bowel, bladder, neurological, brain, respiratory, circulatory, endocrine, and reproductive functions.

Key Section 1557 Requirements for Navigators



Section 1557 regulations set out specific requirements that Navigators must meet to provide physical accessibility and effective communication. Navigators are also required to comply with the requirements in the Section 504 regulation.

Key Section 1557 Requirements

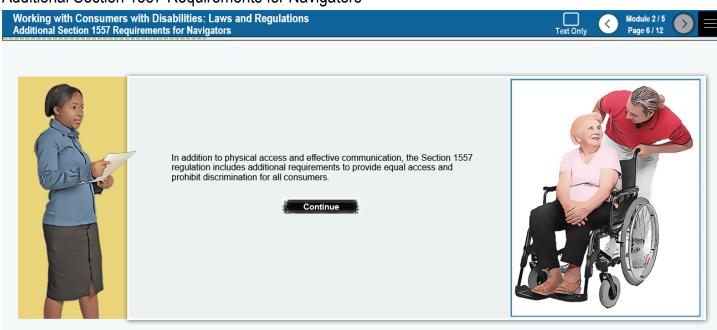
Physical Accessibility

Ensure physical accessibility of newly constructed or altered facilities

Effective Communication

- Take reasonable steps to ensure equally effective communication and provide appropriate auxiliary aids and services like alternative formats and sign language interpreters at no cost to the individual.
- Make all programs and activities provided through information and communication technology accessible, including through websites, unless doing so would result in undue financial and administrative burdens or a fundamental alteration in nature of the program or activity.

The requirements listed here aren't exhaustive. Go to the <u>Final Rule (45 CFR Part 92)</u> to get the full list of requirements and prohibitions.



In addition to physical access and effective communication, the Section 1557 regulation includes additional requirements to provide equal access and prohibit discrimination for all consumers.

- Make reasonable modifications to policies, practices, and procedures when necessary to provide equal
 access for people with disabilities to the health program or activity, unless doing so would
 fundamentally alter the nature of the program or activity.
- Don't apply eligibility criteria or utilize methods of administration that screen out (or tend to screen out) people with disabilities (as specified in Section 504).
- Don't deny services based on a consumer's association with a person with a disability.
- Don't provide services or benefits to people with disabilities through programs that are separate or different unless this separation is necessary to ensure the services and benefits are equally effective (as specified in Section 504).

Go to the Final Rule (45 CFR Part 92) to get the full list of requirements and prohibitions.

Section 1557 Requirements for Certified Application Counselors (CACs)

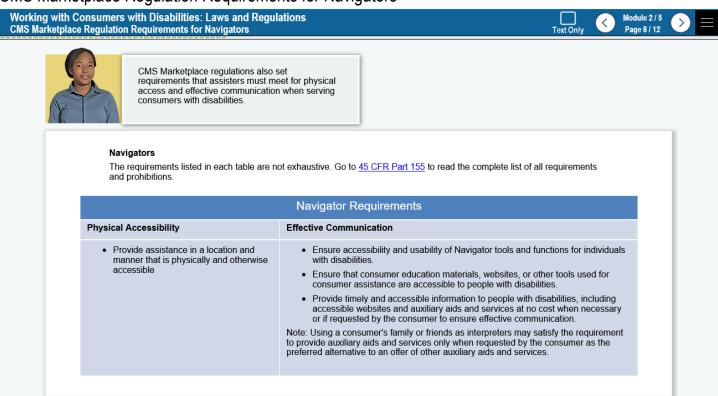


Section 1557 and its regulation only apply to CACs whose organizations receive FFA.

If you or your certified application counselor designated organization (CDO) receives FFA, you must follow the same requirements that apply for Navigators.

If you are unable to provide accessible services, you must refer consumers with disabilities to Marketplace-approved resources that can provide assistance, like Navigators or other CACs who can provide assistance.

CMS Marketplace Regulation Requirements for Navigators



CMS Marketplace regulations also set requirements that assisters must meet for physical access and effective communication when serving consumers with disabilities.

Navigator Requirements

Physical Accessibility

Provide assistance in a location and manner that is physically and otherwise accessible

Effective Communication

- Ensure accessibility and usability of Navigator tools and functions for individuals with disabilities.
- Ensure that consumer education materials, websites, or other tools used for consumer assistance are accessible to people with disabilities.
- Provide timely and accessible information to people with disabilities, including accessible websites
 and auxiliary aids and services at no cost when necessary or if requested by the consumer to
 ensure effective communication.

Note: Using a consumer's family or friends as interpreters may satisfy the requirement to provide auxiliary aids and services only when requested by the consumer as the preferred alternative to an offer of other auxiliary aids and services.

Navigators

Go to <u>45 CFR Part 155</u> to get the full list of requirements and prohibitions.

Additional CMS Marketplace Regulation Requirements for Navigators

Working with Consumers with Disabilities: Laws and Regulations Additional CMS Marketplace Regulation Requirements for Navigators









CMS Marketplace regulations set additional requirements for Navigators to ensure information is available and accessible to all consumers. In addition, Federal civil rights laws require recipients of FFA to take reasonable steps to ensure that communication with individuals with disabilities is as effective as with others, which may require provision of appropriate auxiliary aids and services at no cost to the individual. These laws include Section 1557 of the Affordable Care Act and Section 504 of the Rehabilitation Act of 1973.

Navigator Requirements

- · Make sure authorized representatives are permitted to assist a consumer with a disability to make informed decisions.
- · Acquire sufficient knowledge to make referrals to local, state, and federal long-term services and supports when appropriate.
- . Be able to work with all people regardless of age, disability, and culture and seek advice of experts when needed.
- Ensure effective communication with individuals with disabilities and provide appropriate auxiliary aids and services at no cost to the individual when
 necessary, like providing information in large print materials or using a sign language interpreter at no cost.

Beginning with Navigator grants awarded in 2022, including non-competing continuation awards, Navigators are required to provide information on and assistance with all of the following topics:

- · Understanding the process of filing Marketplace eligibility appeals;
- Understanding and applying for hardship and affordability exemptions granted through the Marketplace for consumers age 30 and older seeking to enroll in a Catastrophic plan;
- · Marketplace-related components of the premium tax credit reconciliation process and understanding the availability of IRS resources on this process;
- . Understanding basic concepts and rights related to health coverage and how to use it; and
- Referrals to licensed tax advisers, tax preparers, or other resources for assistance with tax preparation and tax advice related to consumer questions about
 the Marketplace application and enrollment process and premium tax credit reconciliations.

CMS will continue to provide all assisters with additional information related to these assistance activities through webinars, job aids, and other technical assistance resources.

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- Marketplace-related components of the premium tax credit reconciliation process and understanding the availability of IRS resources on this process;
- Understanding basic concepts and rights related to health coverage and how to use it; and

 Referrals to licensed tax advisers, tax preparers, or other resources for assistance with tax preparation and tax advice related to consumer questions about the Marketplace application and enrollment process and premium tax credit reconciliations.

CMS will continue to provide all assisters with additional information related to these assistance activities through webinars, job aids, and other technical assistance resources.

CMS Marketplace Regulation Requirements for CACs

Working with Consumers with Disabilities: Laws and Regulations CMS Marketplace Regulation Requirements for CACs









CACs must ensure accessibility for consumers with disabilities either directly or through referrals to Navigators or the FFM Call Center.

For more information on referrals, please refer to <u>Tips for</u> Assisters on Working With Outside Organizations.

If your CDO gets federal funds to provide services to a defined population, you may limit CAC services to that defined population. But, you must comply with the regulations prohibiting discrimination with respect to that population.

If you're approached for services by someone who isn't in the defined population, you must refer the consumer to other Marketplace-approved resources that can provide assistance, like Navigators or other CACs.

Some exceptions that apply to CACs/CDOs are covered in the disclaimers earlier in the course (45 CFR Section 155.225(d)(5)).

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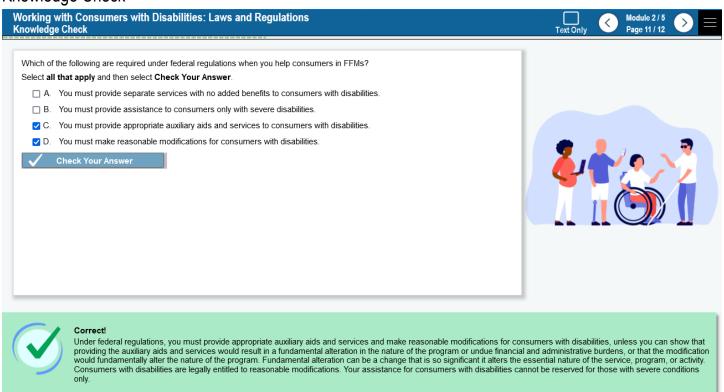
For more information on referrals, please refer to Tips for Assisters on Working With Outside Organizations.

If your CDO gets federal funds to provide services to a defined population, you may limit CAC services to that defined population. But, you must comply with the regulations prohibiting discrimination with respect to that population.

If you're approached for services by someone who isn't in the defined population, you **must** refer the consumer to other Marketplace-approved resources that can provide assistance, like Navigators or other CACs.

Some exceptions that apply to CACs/CDOs are covered in the disclaimers earlier in the course (45 CFR Section 155.225(d)(5)).

Knowledge Check



Which of the following are required under federal regulations when you help consumers in FFMs?

- A. You must provide separate services with no added benefits to consumers with disabilities.
- B. You must provide assistance to consumers only with severe disabilities.
- C. You must provide appropriate auxiliary aids and services to consumers with disabilities.
- D. You must make reasonable modifications for consumers with disabilities.

The correct answers are C and D. Under federal regulations, you must provide appropriate auxiliary aids and services and make reasonable modifications for consumers with disabilities, unless you can show that providing the auxiliary aids and services would result in a fundamental alteration in the nature of the program or undue financial and administrative burdens, or that the modification would fundamentally alter the nature of the program. Fundamental alteration can be a change that is so significant it alters the essential nature of the service, program, or activity. Consumers with disabilities are legally entitled to reasonable modifications. Assisting consumers with disabilities can't be reserved for those with severe conditions only.







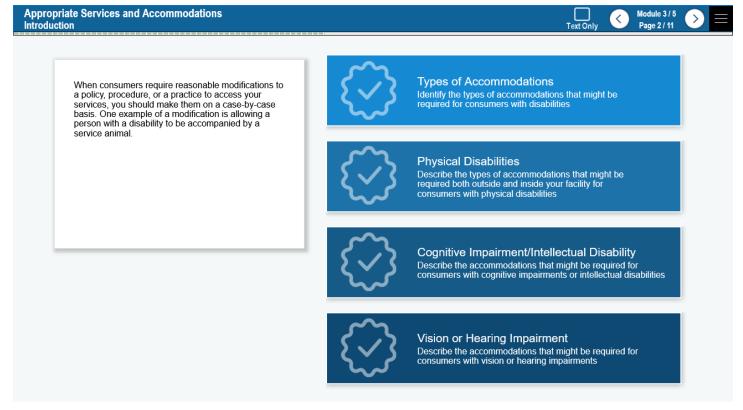


A consumer with a disability is defined under the HHS OCR Final Rule as an individual:

- 1. Who has a physical or mental impairment that substantially limits one or more major life activities,
- 2. Who has a record of such an impairment, or
- 3. Who is regarded as having such an impairment.
- Section 1557 of the ACA and the OCR Final Rule prohibit discrimination against people with disabilities by any health program or activity, any part of which receives FFA from HHS; any program or activity that HHS itself administers under Title I of the ACA; and any program or activity administered by entities established under Title I of the ACA. CMS regulations also prohibit discrimination on the basis of disability.
- CMS Marketplace regulations specific to your assister type will also govern your work with consumers with disabilities
- As an assister, you and your organization are likely to be covered by one or more of the federal laws and regulations prohibiting discrimination against individuals with disabilities. If you are, you must ensure compliance with the applicable law(s) or regulation(s).
- A consumer with a disability is defined under the HHS OCR Final Rule as an individual:
 - 1. Who has a physical or mental impairment that substantially limits one or more major life activities,
 - 2. Who has a record of such an impairment, or
 - 3. Who is regarded as having such an impairment.
- Section 1557 of the ACA and the OCR Final Rule prohibit discrimination against people with disabilities by any health program or activity, any part of which receives FFA from HHS; any program or activity that HHS itself administers under Title I of the ACA; and any program or activity administered by entities established under Title I of the ACA. CMS regulations also prohibit discrimination on the basis of disability.
- CMS Marketplace regulations specific to your assister type will also govern your work with consumers with disabilities.
- As an assister, you and your organization are likely to be covered by one or more of the federal laws and regulations prohibiting discrimination against individuals with disabilities. If you are, you must ensure compliance with the applicable law(s) or regulation(s).

Appropriate Services and Accommodations

Introduction



When consumers require reasonable modifications to a policy, procedure, or a practice to access your services, you should make them on a case-by-case basis. One example of a modification is allowing a person with a disability to be accompanied by a service animal.

Types of Accommodations

Identify the types of accommodations that might be required for consumers with disabilities

Physical Disabilities

Describe the types of accommodations that might be required both outside and inside your facility for consumers with physical disabilities

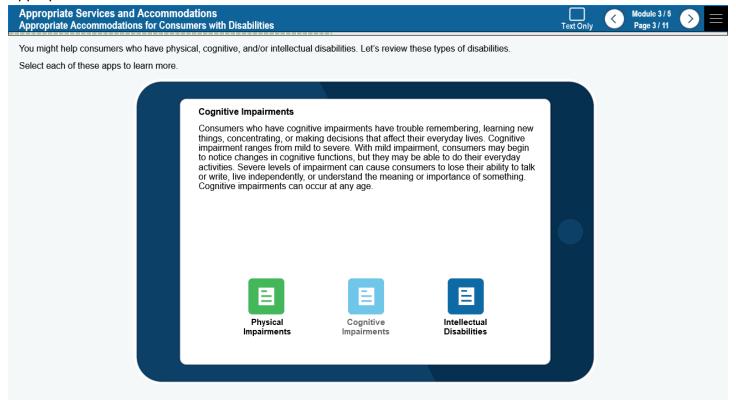
Cognitive Impairment/Intellectual Disability

Describe the accommodations that might be required for consumers with cognitive impairments or intellectual disabilities

Vision or Hearing Impairment

Describe the accommodations that might be required for consumers with vision or hearing impairments

Appropriate Accommodations for Consumers with Disabilities



You might help consumers who have physical, cognitive, and/or intellectual disabilities. Let's review these types of disabilities.

Physical Impairments

Physical impairment means any physiological disorder or condition, cosmetic disfigurement, or anatomical loss affecting one or more body systems, like neurological, musculoskeletal, special sense organs, respiratory (including speech organs), cardiovascular, reproductive, digestive, genitourinary, immune, circulatory, hemic, lymphatic, skin, and endocrine.

Cognitive Impairments

Consumers who have cognitive impairments have trouble remembering, learning new things, concentrating, or making decisions that affect their everyday lives. Cognitive impairment ranges from mild to severe. With mild impairment, consumers may begin to notice changes in cognitive functions, but they may be able to do their everyday activities. Severe levels of impairment can cause consumers to lose their ability to talk or write, live independently, or understand the meaning or importance of something. Cognitive impairments can occur at any age.

Intellectual Disabilities

Intellectual disabilities are characterized by significant limitations in intellectual functioning and adaptive behavior, which covers many everyday social and practical skills, that originates before the age of 22.

For more information, visit the American Association for Intellectual and Developmental Disabilities website.

Accessibility for Consumers with Physical Disabilities Outside of Your Facility



When you meet with consumers with disabilities, the area outside your meeting space must satisfy certain accessibility requirements. Otherwise, you should pick a different location.

The HHS OCR Final Rule requires buildings that are constructed or altered after July 18, 2016 to be accessible in compliance with the 2010 ADA Standards for Accessible Design if they are used by an FFA recipient or State-based Marketplace. Existing facilities have separate accessibility requirements under the HHS OCR Final Rule and the ADA.

Some examples of accessibility standards include:

Parking

Your facility's parking must:

- Be close to an accessible entrance,
- Include an access aisle to provide space for mobility, and
- Be on a level surface.

Drop-off Areas

Your facility must have an accessible drop-off area with the same features as described for accessible parking.

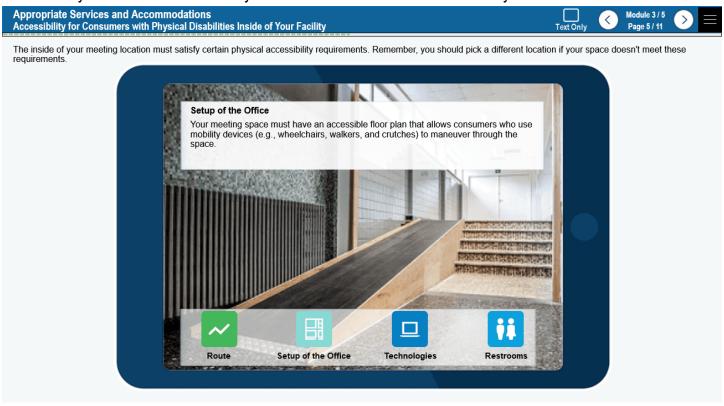
Route to Entrance

Your facility's parking and drop-off areas must have an accessible, level route to the building entrance without steps or steeply sloped sidewalks.

Building Entrance

Your facility's entrance must be clear of any hazardous obstructions. An accessible door should accommodate a variety of mobility devices (e.g., crutches, canes, walkers, and wheelchairs).

Accessibility for Consumers with Physical Disabilities Inside of Your Facility



The inside of your meeting location must satisfy certain physical accessibility requirements as well. Remember, you should consider picking a different location if your space doesn't meet these requirements.

If you are a Navigator and you are providing assistance to consumers in newly constructed or altered facilities, the HHS OCR Final Rule requires these facilities to be physically accessible for consumers with disabilities. Existing facilities also have separate accessibility requirements under the HHS OCR Final Rule and the ADA.

Features of a facility that must be accessible include:

Route to the Meeting Space

Like the outside of your facility, the inside must also have an accessible route connecting the entrance to the meeting space.

Setup of the Office

Your meeting space must have an accessible floor plan that allows consumers who use mobility devices (e.g., wheelchairs, walkers, and crutches) to maneuver through the space.

Technologies

Your meeting space must accommodate consumers who use modified computers or telecommunication services (e.g., alternative keyboards, speech recognition software, screen readers, enlarging software, or speakerphone options).

Restrooms

Your facility's restrooms must be accessible to consumers with disabilities (e.g., grab bars and stalls large enough to fit a wheelchair).

Knowledge Check









Anastasia is 56 years old. She contacts you, a Navigator, about setting up a time to meet about her options for health coverage through an FFM. She mentions that she uses a wheelchair.

Which of the following should you consider when scheduling an appointment with Anastasia?

Select all that apply and then select Check Your Answer.

- A. Accessible parking near the building entrance
- ☑ B. A drop-off area near the building entrance
- C. Large print reading materials for Anastasia
- D. A clear route to the meeting space within the building

✓ Check Your Answer





Correct

Anastasia may need accessible parking or a drop-off area near the building entrance while she meets with you and a clear route to the meeting space. You need not consider providing large-print reading materials unless Anastasia specified that she has a visual impairment.

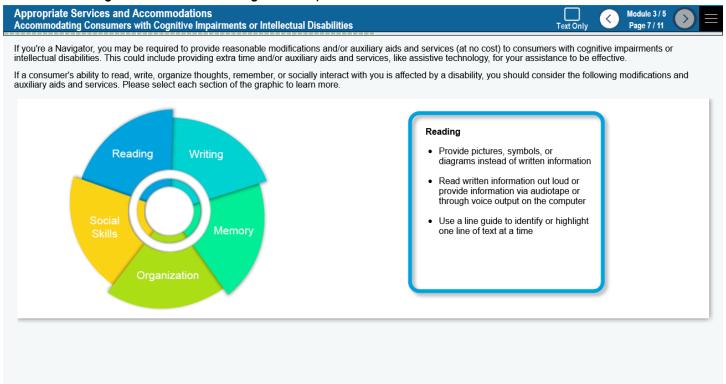
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- A. Accessible parking near the building entrance
- B. A drop-off area near the building entrance
- C. Large print reading materials for Anastasia
- D. A clear route to the meeting space within the building

The correct answers are A, B, and D. Anastasia may need accessible parking or a drop-off area near the building entrance while she meets with you and a clear route to the meeting space. You need not consider providing large print reading materials unless Anastasia specified that she has a visual impairment.

Accommodating Consumers with Cognitive Impairments or Intellectual Disabilities



If you're a Navigator, you may be required to provide reasonable modifications and/or auxiliary aids and services (at no cost) to consumers with cognitive impairments or intellectual disabilities. This could include providing extra time and/or auxiliary aids and services, like assistive technology, for your assistance to be effective.

If a consumer's ability to read, write, organize thoughts, remember, or socially interact with you is affected by a disability, you should consider the following modifications and auxiliary aids and services.

Reading

- Provide pictures, symbols, or diagrams instead of written information
- Read written information out loud or provide information via audiotape or through voice output on the computer
- Use a line guide to identify or highlight one line of text at a time

Writing

- Provide templates or forms to prompt requested information
- Allow verbal or typed responses instead of written responses
- Use voice input on the computer
- Provide enough space on forms requiring written responses

Organization

- Provide color-coded items or resources
- Label items or resources
- Use symbols instead of words
- Provide a labeled folder or envelope to keep important information and instructions together

Memory

- Use a voice-activated recorder to record verbal instructions
- Provide written information
- Provide checklists

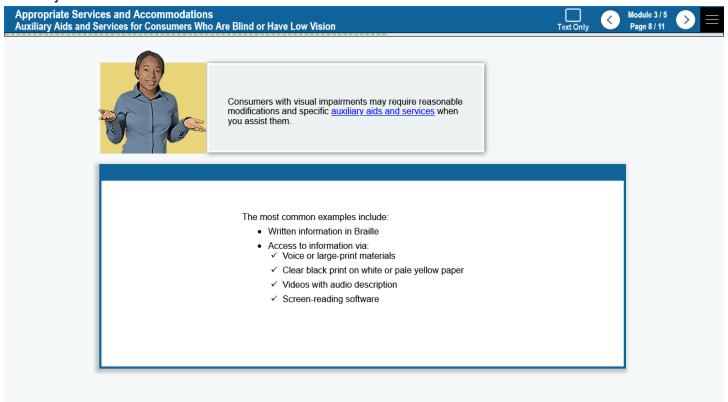
Social Skills

- Obtain sensitivity training (e.g., disability awareness) to learn how to interact appropriately with consumers with cognitive or intellectual disabilities
- Use role-playing scenarios or training videos to learn how to assist consumers with cognitive or intellectual disabilities
- Consult with self-advocates from the Intellectual/Developmental Disability (I/DD) community for their recommendations about how to talk with them about health care

Family members or friends may act as a consumer's interpreter, but only if this is the consumer's preference after you have explained that other auxiliary aids and services can be provided at no cost.

You can find more information on reasonable modifications and auxiliary aids and services for consumers with disabilities in the Resources section at the end of this training module. This module includes information on methods to communicate effectively using sign language interpreters, computer-aided real-time transcription services, written communications, and telecommunications relay services.

Auxiliary Aids and Services for Consumers Who Are Blind or Have Low Vision



Consumers with visual impairments may require reasonable modifications and specific auxiliary aids and services when you assist them.

The most common examples include:

- Written information in Braille
- Access to information via:
 - Voice or large-print materials
 - Clear black print on white or pale yellow paper
 - Videos with audio description
 - Screen-reading software

Auxiliary aids and services

Auxiliary aids and services for individuals with vision impairments include: qualified readers; taped texts; audio recordings; Braille materials and displays; screen-reader software; magnification software; optical readers; secondary auditory programs (SAP); large-print materials; accessible electronic and information technology; or other effective methods of making visually delivered materials available to individuals who are blind or have low vision.

Appropriate Services and Accommodations Accommodating Consumers Who Are Deaf or Hard of Hearing









Consumers with hearing impairments may also require reasonable modifications and specific auxiliary aids and services when you assist them. The most common examples include:

- · Qualified in-person interpreters
- Video teleconference capabilities (VTC) with sign-language interpreters
- · Clear and understandable speech
- Willingness to repeat information as needed
- Pen and paper to help with communication

The HHS OCR Final Rule and CMS Marketplace regulations require Navigators to provide appropriate auxiliary aids and services (at no cost to the consumer) when necessary or if requested by the consumer to ensure effective communication.

An entity must give primary consideration to the auxiliary aid or service requested by the individual unless the entity can demonstrate that it would pose a fundamental alteration or an undue administrative or financial burden, or that an equally effective alternative auxiliary aid or service is available

In order to be effective, auxiliary aids and services must be provided in accessible formats, in a timely manner, and in such a way as to protect the privacy and independence of the individual with a disability.

Also, you must provide auxiliary aids and services to "companions" of individuals receiving services when the companion is an appropriate person with whom the entity should communicate. A companion may include any family member, friend, or associate of a person seeking or receiving services. For instance, when you communicate with an individual's family member who is deaf, appropriate auxiliary aids and services to the family member must be provided to ensure effective communication.

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Accommodations, auxiliary aids and services for individuals with hearing impairments may include: qualified interpreters on-site or through video remote interpreting (VRI) services; notetakers; real-time, computer-aided transcription services; written materials; exchange of written notes; telephone handset amplifiers; assistive listening devices; assistive listening systems; telephones compatible with hearing aids; closed-caption decoders; open and closed captioning, including real-time captioning; voice, text, and video-based telecommunications products and systems, including text telephones (TTYs), videophones, and

captioned telephones, or equally effective telecommunications devices; videotext displays; accessible electronic and information technology; or other effective methods of making aurally delivered information available to individuals who are deaf or hard of hearing.

Knowledge Check









Now that you've learned about reasonable modifications and auxiliary aids and services that can help consumers with disabilities, it's time to meet another consumer.

Sang, a 55-year-old janitor, emails you, a Navigator, to schedule a meeting to discuss his options for health coverage through an FFM. He tells you he has early-onset Alzheimer's disease and a hearing impairment, but he knows sign language.

To prepare for your meeting with Sang, which of the following should you consider providing?

Select all that apply and then select Check Your Answer.

- A. A sign language interpreter
- ☑ B. A pad of paper and pen for him to take notes
- ✓ C. Checklists to help him keep organized
- D. A large-print version of the paper enrollment form

✓ Check Your Answer





Correct

You should provide a qualified sign language interpreter, a pad of paper and pen, and checklists. Sang hasn't indicated he has a visual impairment that would require a large-print version of the paper enrollment form.

Now that you've learned about reasonable modifications and auxiliary aids and services that can help consumers with disabilities, it's time to meet another consumer.

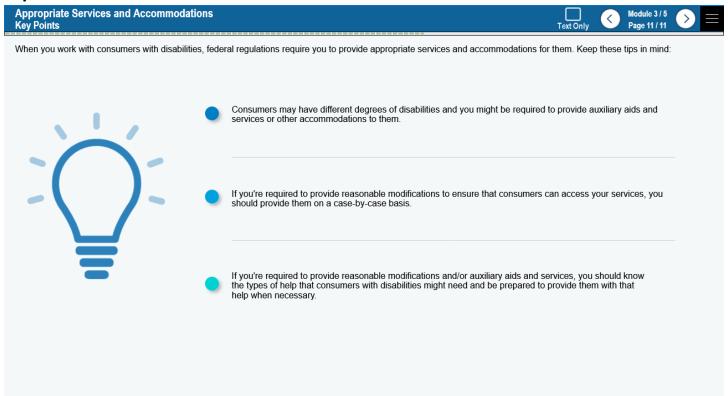
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- A. A sign language interpreter
- B. A pad of paper and pen for him to take notes
- C. Checklists to help him keep organized
- D. A large-print version of the paper enrollment form

The correct answers are A, B, and C. You should provide a qualified sign language interpreter, a pad of paper and pen, and checklists. Sang hasn't indicated he has a visual impairment that would require a large-print version of the paper enrollment form.

Key Points

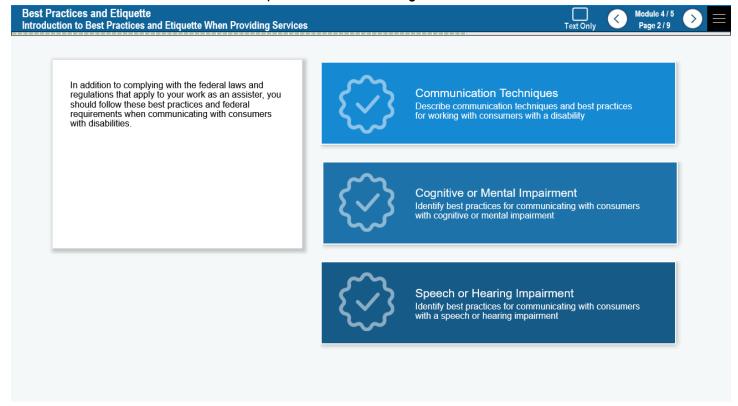


When you work with consumers with disabilities, federal regulations require you to provide appropriate services and accommodations for them. Keep these tips in mind:

- Consumers may have different degrees of disabilities and you might be required to provide auxiliary aids and services or other accommodations to them.
- If you're required to provide reasonable modifications to ensure that consumers can access your services, you should provide them on a case-by-case basis.
- If you're required to provide reasonable modifications and/or auxiliary aids and services, you should
 know the types of help that consumers with disabilities might need and be prepared to provide them
 with that help when necessary.

Best Practices and Etiquette

Introduction to Best Practices and Etiquette When Providing Services



In addition to complying with the federal laws and regulations that apply to your work as an assister, you should follow these best practices and federal requirements when communicating with consumers with disabilities.

Communication Techniques

Describe communication techniques and best practices for working with consumers with a disability

Cognitive or Mental Impairment

Identify best practices for communicating with consumers with cognitive or mental impairment

Speech or Hearing Impairment

Identify best practices for communicating with consumers with a speech or hearing impairment







When you interact with consumers with disabilities, remember they shouldn't be treated any differently from consumers without disabilities. Consumers with disabilities are independent and capable so it's important that you always be respectful of consumers and their specific needs.

To the greatest extent possible, consumers seeking health coverage should be the primary source of information and decision making about their health coverage, even if they're accompanied by caregivers, authorized representatives, guardians, or family members. When another person is authorized to represent a consumer, make sure you speak directly to the consumer, focus the discussion on them, and make sure they participate in the conversation to the greatest extent possible.

Follow these guidelines and best practices. Be considerate. patient, and take your time. Don't make assumptions (e.g., don't assume a Avoid any actions or consumer with a behaviors that may disability needs be viewed as your help). If in offensive. doubt, ask the inappropriate, or consumer. paternalistic by a consumer with a disability.

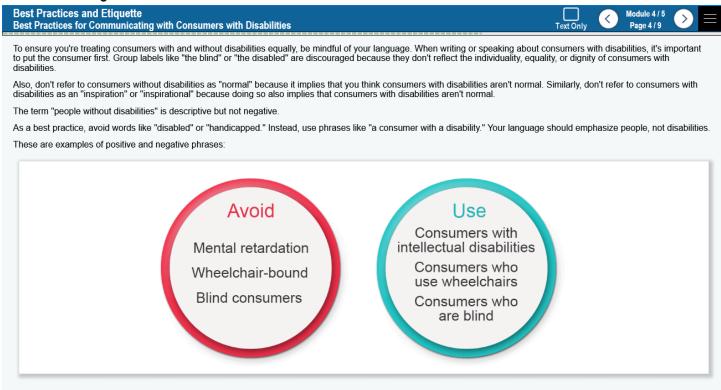
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Follow these guidelines and best practices.

- Be considerate, patient, and take your time.
- Don't make assumptions (e.g., don't assume a consumer with a disability needs your help). If in doubt, ask the consumer.
- Avoid any actions or behaviors that may be viewed as offensive, inappropriate, or paternalistic by a consumer with a disability.

Communicating with Consumers with Disabilities



To ensure you're treating consumers with and without disabilities equally, be mindful of your language. When writing or speaking about consumers with disabilities, it's important to put the consumer first. Group labels like "the blind" or "the disabled" are discouraged because they don't reflect the individuality, equality, or dignity of consumers with disabilities.

Also, don't refer to consumers without disabilities as "normal" because it implies that you think consumers with disabilities aren't normal. Similarly, don't refer to consumers with disabilities as an "inspiration" or "inspirational" because doing so also implies that consumers with disabilities aren't normal.

The term "people without disabilities" is descriptive but not negative.

As a best practice, avoid words like "disabled" or "handicapped." Instead, use phrases like "a consumer with a disability." Your language should emphasize people, not disabilities.

These are examples of positive and negative phrases:

Avoid:

Mental retardation

Wheelchair-bound

Blind consumers

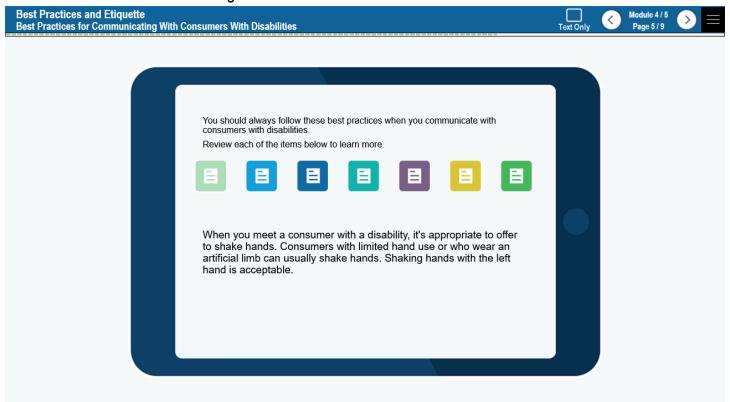
Use:

Consumers with intellectual disabilities

Consumers who use wheelchairs

Consumers who are blind

Best Practices for Communicating with Consumers with Disabilities



You should always follow these best practices when you communicate with consumers with disabilities. Review each of the items below to learn more.

- When you meet a consumer with a disability, it's appropriate to offer to shake hands. Consumers with limited hand use or who wear an artificial limb can usually shake hands. Shaking hands with the left hand is acceptable.
- If you offer assistance, wait until your offer is accepted before providing help. If help is accepted, listen to or ask for instructions on how to assist.
- When addressing people with disabilities, treat adults as adults. Use first names of consumers only
 when extending the same familiarity to all others.
- If you happen to use common expressions such as "See you later" when communicating with
 consumers who are blind or "Did you hear about that?" when communicating with consumers who are
 deaf, understand that this happens and don't be embarrassed.
- When you encounter working animals (e.g., those that generally wear a harness), don't try to pet, play with, or engage with them.
- Follow the cues and preferences of the consumer you're assisting.
- If you have questions or are unsure of what to do, don't be afraid to ask a consumer with a disability how you can best assist them.

Knowledge Check











You are now helping Samuel, a consumer who is blind, learn about health coverage options through an FFM. Keeping in mind what you've learned so far about best practices for communicating with consumers with disabilities, what should you do to effectively assist Samuel?

Select all that apply and then select Check Your Answer.

- □ A. You assume Samuel needs help communicating so you bring large-print materials for him.
- B. You greet him and offer to shake his hand even though you notice he may have a limited handshake.
- C. You're considerate and patient as you are with all consumers.
- D. You regard Samuel as a consumer, not as a consumer with a disability.







You should be considerate and patient with Samuel, as with all others, and regard him as a consumer as opposed to a consumer with a disability. You recognize it's still appropriate to shake his hand in your initial greeting. You don't assume he needs your help by bringing large-print materials for him because they may not be helpful depending on the type and degree of his impairment. Instead, you can assess his needs by asking about his communication preferences.

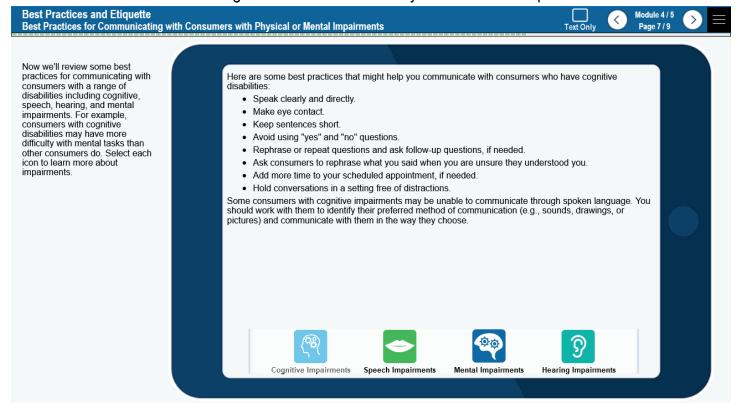
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Keeping in mind what you've learned so far about best practices for communicating with consumers with disabilities, what should you do to effectively assist Samuel?

- A. You assume Samuel needs help communicating so you bring large-print materials for him.
- B. You greet him and offer to shake his hand even though you notice he may have a limited handshake.
- C. You're considerate and patient as you are with all consumers.
- D. You regard Samuel as a consumer, not as a consumer with a disability.

The correct answers are B, C, and D. You should be considerate and patient with Samuel, as with all others, and regard him as a consumer as opposed to a consumer with a disability. You recognize it's still appropriate to shake his hand in your initial greeting. You don't assume he needs your help by bringing large-print materials for him because they may not be helpful depending on the type and degree of his impairment. Instead, you can assess his needs by asking about his communication preferences.

Best Practices for Communicating with Consumers with Physical or Mental Impairments



Now we'll review some best practices for communicating with consumers with a range of disabilities including cognitive, speech, hearing, and mental impairments. For example, consumers with cognitive disabilities may have more difficulty with mental tasks than other consumers do.

Cognitive Impairments

Here are some best practices that might help you communicate with consumers who have cognitive disabilities:

- Speak clearly and directly.
- Make eye contact.
- · Keep sentences short.
- Avoid using "yes" and "no" questions.
- Rephrase or repeat questions and ask follow-up questions, if needed.
- Ask consumers to rephrase what you said when you are unsure they understood you.
- Add more time to your scheduled appointment, if needed.
- Hold conversations in a setting free of distractions.

Some consumers with cognitive impairments may be unable to communicate through spoken language. You should work with them to identify their preferred method of communication (e.g., sounds, drawings, or pictures) and communicate with them in the way they choose.

Speech Impairments

Consumers with speech impairments may have difficulty speaking clearly or at all. Keep these best practices in mind when communicating with consumers who have speech impairments.

DO:

- Speak with these consumers the same way you do with others.
- Be prepared to offer auxiliary aids and services (e.g., audio recordings).
- If necessary, repeat what you thought a consumer said to give the consumer an opportunity to correct or confirm your understanding.
- Ask consumers about their preferred way of communicating.

- Try to ask questions that require only short answers or a nod of the head.
- Be prepared in case the consumer wishes to communicate for themselves with a speech generating device (SGD).

DON'T:

- Finish consumers' words or sentences.
- Assume you know the consumer's preferred way of communicating.
- Assume the consumer has a cognitive disability.

Mental Impairments

Consumers with mental health impairments may suffer from disorders that affect their mood, thinking, and behavior. You may not be able to see consumers' symptoms yet it's still vital to be understanding and provide good customer service.

These best practices might help you communicate with consumers with mental health impairments:

- Approach the consumer in a calm, nonthreatening, and reassuring manner.
- Hold conversations in a setting free of distractions.
- Be patient, flexible, and supportive.

Hearing Impairments

Consumers with hearing impairments may be described as deaf or hard of hearing.

These best practices might help you communicate with consumers who have hearing impairments:

- Find out how consumers prefer to communicate (e.g., speech/lip reading, writing, sign language). You must give primary consideration to the auxiliary aid or service requested by the individual unless you doing so would pose a fundamental alteration or an undue administrative or financial burden. An alternative auxiliary aid or service must provide communication to the individual that is as effective as communication provided to others.
- Ask if consumers would like interpreter services and, if an interpreter is needed to effectively communicate, provide an interpreter at no cost.
- Speak at your normal volume unless consumers ask you to speak louder but don't shout.
- Look directly at consumers while speaking even if an interpreter is present. Don't turn your back or walk around while talking.
- Make sure your meeting place is well lit so that consumers can easily see you.
- Hold conversations in a setting free of distractions.
- Speak clearly in a normal tone, keeping your hands away from your face.
- Use short and simple sentences.
- Use pen and paper or lip reading only when appropriate for the particular conversation and type of communication.
- Don't talk while writing a note because consumers can't read your notes and lips at the same time.
- Allow family members or friends to serve as interpreters only if consumers prefer this after you have explained a qualified interpreter can be provided at no cost.

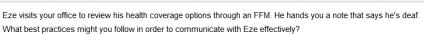
Knowledge Check











Select all that apply and then select Check Your Answer

- A. Write a note back to Eze asking how he prefers to communicate. He may wish to use a sign-language interpreter, lip reading, or writing.
- □ B. Speak very loudly to help Eze hear what you're saying.
- C. Assume Eze wants an interpreter and tell him to come back when you're able to schedule one.
- ☑ D. Tell Eze you can provide a qualified interpreter at no cost.

✓ Check Your Answer





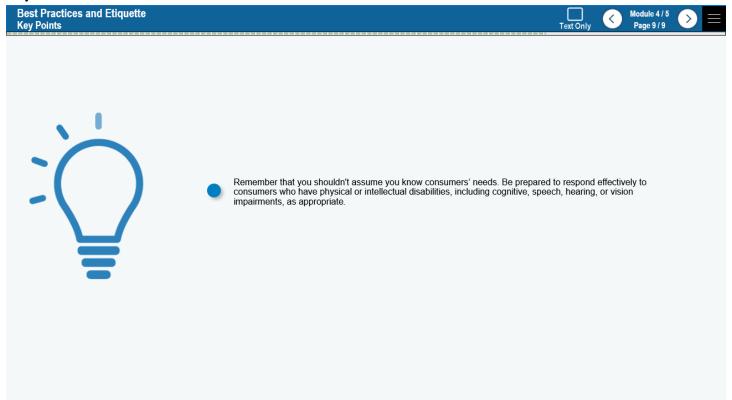
Since Eze gave you a note, it's safe to assume he can read, so writing him a note is a good way to communicate with him and identify his preferred method of communication. If he prefers to have a family member or friend help him communicate, that is acceptable, but only after you explain that a qualified interpreter can be provided at no cost. You shouldn't speak loudly because you don't yet know Eze's preferred method of communication. Also, you should do your best to help Eze today as opposed to rescheduling the meeting for a later date

Eze visits your office to review his health coverage options through an FFM. He hands you a note that says he's deaf.

What best practices might you follow in order to communicate with Eze effectively?

- Write a note back to Eze asking how he prefers to communicate. He may wish to use a sign-language interpreter, lip reading, or writing.
- B. Speak very loudly to help Eze hear what you're saying.
- C. Assume Eze wants an interpreter and tell him to come back when you're able to schedule one.
- D. Tell Eze you can provide a qualified interpreter at no cost.

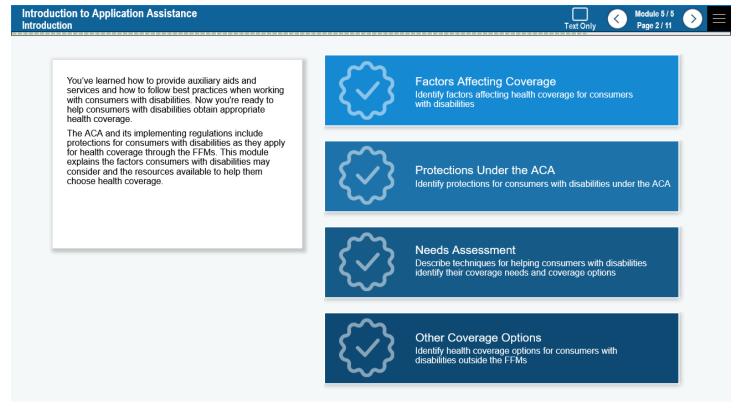
The correct answers are A and D. Since Eze gave you a note, it's safe to assume he can read. Writing him a note is a good way to communicate with him and identify his preferred method of communication. If he prefers to have a family member or friend help him communicate, that is acceptable, but only after you explain that you can provide a qualified interpreter at no cost. You shouldn't speak loudly because you don't yet know Eze's preferred method of communication. Also, you should do your best to help Eze today as opposed to rescheduling the meeting for a later date.



Remember that you shouldn't assume you know consumers' needs. Be prepared to respond effectively
to consumers who have physical or intellectual disabilities, including cognitive, speech, hearing, or
vision impairments, as appropriate.

Introduction to Application Assistance

Introduction



You've learned how to provide auxiliary aids and services and how to follow best practices when working with consumers with disabilities. Now you're ready to help consumers with disabilities obtain appropriate health coverage.

The ACA and its implementing regulations include protections for consumers with disabilities as they apply for health coverage through the FFMs. This module explains the factors consumers with disabilities may consider and the resources available to help them choose health coverage.

Factors Affecting Coverage

Identify factors affecting health coverage for consumers with disabilities

Protections Under the ACA

Identify protections for consumers with disabilities under the ACA

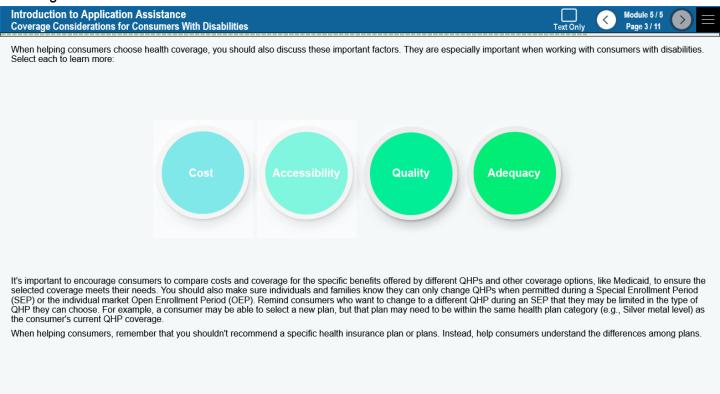
Needs Assessment

Describe techniques for helping consumers with disabilities identify their coverage needs and coverage options

Other Coverage Options

Identify health coverage options for consumers with disabilities outside the FFMs

Coverage Considerations for Consumers With Disabilities



When helping consumers choose health coverage, you should also discuss these important factors. They are especially important when working with consumers with disabilities.

Cost

Consumers' costs include a plan's premium and other out-of-pocket costs for health services like deductibles, coinsurance, and copayments for items like prescriptions and durable medical equipment (e.g., wheelchairs and walkers).

Accessibility

Generally, in the context of health coverage, accessibility refers to the availability and inclusion of suitable doctors for consumers' needs and proximity to patients. In the disability context, accessibility refers to providers, their offices, equipment, and communications. For instance, consumers with a physical disability will need to choose a primary care physician who has an office with elevator access or accommodations.

When you help consumers with disabilities evaluate accessibility, consider the following:

- Consumers with disabilities often have longstanding relationships with providers who are familiar with their complex medical needs. It's important to determine whether these providers participate in the provider networks of any QHPs consumers are considering.
- Consumers with disabilities who seek coverage through an FFM for the first time may require access to specific specialty providers, therapies, pharmacies, and suppliers.

Quality

Quality health care should be safe, effective, patient centered, timely, efficient, and equitable.

Adequacy

Generally, in the context of health coverage, adequacy means having sufficient coverage for consumers' needs. This may include coverage for durable medical equipment. It can also include availability of psychiatric and preventive care (e.g., coverage for some immunizations) as well as alternative care. Lastly, adequacy may include availability of attendant and personal assistance care to help maintain consumers' functional capacity.

When you help consumers with disabilities evaluate adequacy, make sure they:

- Review the Summary of Benefits and Coverage (SBC) for each qualified health plan (QHP) under consideration to compare available benefits and related costs. A link to the SBC for each QHP participating in the FFMs is available at HealthCare.gov.
- Review the Evidence of Coverage (EOC) for each QHP under consideration. The EOC is different from
 the SBC because it provides more detailed information on health care benefits that the QHP covers,
 payments (e.g., premiums, deductibles, copayments, coinsurance), and how to get services. You or the
 consumers you assist may be able to get the EOC from the QHP's website or by calling the QHP's
 customer service department.
- Review QHP provider directories to confirm that consumers' preferred providers are included in a QHP's network.
- Review QHP prescription drug formularies to confirm that consumers' prescription medications are included in a QHP's formulary.

It's important to encourage consumers to compare costs and coverage for the specific benefits offered by different QHPs and other coverage options, like Medicaid, to ensure the selected coverage meets their needs. You should also make sure individuals and families know they can only change QHPs when permitted during a Special Enrollment Period (SEP) or the individual market Open Enrollment Period (OEP). Remind consumers who want to change to a different QHP during an SEP that they may be limited in the type of QHP they can choose. For example, a consumer may be able to select a new plan, but that plan may need to be within the same health plan category (e.g., Silver metal level) as the consumer's current QHP coverage.

When helping consumers, remember that you shouldn't recommend a specific health insurance plan or plans. Instead, help consumers understand the differences among plans.









Let's meet Alex and Josephine's Aunt Ronna. Ronna is diabetic and hasn't been managing her diabetes because she doesn't have health coverage.

Alex and Josephine are worried about Ronna and would like your help enrolling her in coverage through her state's FFM. Ronna is anxious that she won't be able to enroll in coverage because she hasn't been taking care of herself, and she has impaired vision.



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The Affordable Care Act and Consumers With Disabilities

Introduction to Application Assistance The Affordable Care Act and Consumers With Disabilities









You can ease Ronna's mind by explaining available health coverage options to her. In the past, due to her diabetes and impaired vision, she may have been denied coverage or paid higher premiums based on her pre-existing condition or disability.

But, under the ACA and regulations (45 CFR section 146.121 and 45 CFR Part 147) pertaining to health plans and issuers offering health insurance coverage, job-based and non-grandfathered individual health plans aren't allowed to refuse to sell health insurance to consumers or charge a higher premium for coverage based on a pre-existing condition, including a disability

You should also tell consumers that the ACA:

- Prohibits most health plans from placing annual and lifetime dollar limits on most benefits.
- Helps make wellness and prevention services (e.g., cancer screenings and routine vaccinations) more affordable by requiring many health plans to cover certain preventive services without a copayment, coinsurance, or deductible.
- Creates new opportunities for state Medicaid programs to provide additional services to help low-income consumers
 with disabilities, particularly those who need long-term care at home and in the community.

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Ronna's Condition and Eligibility for Health Coverage

Introduction to Application Assistance Ronna's Condition and Eligibility for Health Coverage









Earlier you talked to Ronna about ways the ACA protects her. You also offered to help Ronna fill out her FFM eligibility application and she accepted your assistance. You should tell Ronna the FFM application will help assess whether she may be eligible for Medicaid coverage based on her disability. If it appears Ronna may be eligible, the FFM will transfer her application to the state Medicaid agency so it can make a final determination.

Continue

Earlier you talked to Ronna about ways the ACA protects her. You also offered to help Ronna fill out her FFM eligibility application and she accepted your assistance. You should tell Ronna the FFM application will help assess whether she may be eligible for Medicaid coverage based on her disability. If it appears Ronna may be eligible, the FFM will transfer her application to the state Medicaid agency so it can make a final determination.

To assess whether consumers may be eligible for Medicaid based on their disabilities, the Marketplace application asks whether each person in a household lives in a medical facility or nursing home, or whether they have a physical, mental, or emotional health condition that causes limitations in daily activities like bathing and dressing.

If consumers answer "yes" and their income information indicates they may be eligible for Medicaid based on disability, the application information will be sent to the state Medicaid agency to determine whether they qualify for Medicaid. Consumers also have the option to apply directly with their state Medicaid agency.

You recall that Ronna is eligible to enroll in a QHP through the FFM and you're helping her compare several available plans she may choose from. Ronna says insulin for her diabetes is expensive and she wants to be sure it's covered. She also hopes she can get coverage to help with her vision.

Working With Consumers With Disabilities to Identify Health Coverage Options



Assessing consumers' needs is an important beginning step to helping them identify appropriate health coverage. This includes consumers with disabilities.

Because Ronna has a vision impairment, you might be required to provide her with additional accommodations. Additional <u>information</u> on vision impairments and ideas for accommodating consumers with disabilities may be found in the National Disability Navigator Resource Collaborative Disability Guide.

To provide effective assistance, you should discuss:

Priorities and Needs

Work with Ronna to help identify and understand her coverage priorities and needs.

Coverage Options

Review her coverage options, highlighting how each option addresses her needs.

Other Programs

Refer her to other health coverage programs for which she may qualify.

Options Outside the FFMs for Consumers With Disabilities

Introduction to Application Assistance
Options Outside the FFMs for Consumers With Disabilities







If you are a Navigator you should be prepared to offer at least basic information on other coverage options available to consumers with disabilities in addition to QHPs. These coverage options may include Medicaid, Social Security Disability Insurance (SSDI), Supplemental Security Income (SSI), the Ryan White HIV/AIDS Program, Medicare, and pharmaceutical assistance programs. Select each program to learn more.

Medicaid SSI and SSDI Programs Ryan White HIV/AIDS Program

Assistance Programs

SSI and SSDI Programs

Although SSI and SSDI are different in many ways, both programs are administered by the Social Security Administration (SSA). Consumers who have disabilities and meet medical and financial criteria may qualify for benefits under both programs.

SSI pays benefits to some consumers, including consumers with disabilities, based on financial need and whether the consumer meets eligibility requirements.

SSDI pays benefits to consumers and certain members of consumers' families if consumers are insured, meaning the consumers or certain members of the consumers' families worked long enough to qualify for Social Security and paid Social Security taxes.

For both SSI and SSDI, consumers must also meet certain medical criteria in order to be eligible. This review process can, at times, be rigorous. In addition, SSDI beneficiaries are automatically eligible for Medicare after 24 months.

In most states, consumers who receive SSI automatically qualify for Medicaid coverage. In a few states, SSI beneficiaries are not automatically eligible for Medicaid, although they still qualify in most situations. Some states use more restrictive Medicaid eligibility criteria, which differ from state to state. Key considerations for assisting consumers with disabilities in understanding Medicaid eligibility include the following:

- Not everyone with a disability is automatically eligible for Medicaid. This includes some SSI beneficiaries in a few states and consumers who
 receive SSDI benefits.
- Although health coverage isn't automatic, nearly all states offer coverage to people with disabilities who aren't eligible for SSI but are determined by the SSA or their state Medicaid agency to have a disability and an income below state-established thresholds.
- Consumers who are seeking Medicaid coverage based on disability must demonstrate they have an impairment that prevents them from
 performing "substantial gainful activity" for at least one year if they don't receive SSI or SSDI. Once a disability determination is made, the
 consumer must pass an asset test and meet specific income requirements to be considered for Medicaid eligibility. Most states have Medicaid
 programs that encourage people with disabilities to work by extending them full Medicaid coverage even when their employment affects their
 eligibility for SSA-related disability benefits.
- Some consumers with disabilities who aren't otherwise eligible for Medicaid may wish to purchase health coverage through an FFM. Because
 eligibility criteria vary, you should refer consumers to their state Medicaid agency for help with Medicaid questions you aren't able to answer.

Ronna appreciates your help. She feels so much better knowing she might be able to get health coverage. She wonders whether she has any other options besides enrolling in a QHP through the FFM.

If you are a Navigator, you should be prepared to offer at least basic information on other coverage options available to consumers with disabilities in addition to QHPs. These coverage options may include Medicaid, Social Security Disability Insurance (SSDI), Supplemental Security Income (SSI), the Ryan White HIV/AIDS Program, Medicare, and pharmaceutical assistance programs. Select each program to learn more.

Medicaid

Medicaid provides coverage for many consumers with disabilities. Consumers with disabilities who are eligible can get Medicaid-covered services that are deemed medically necessary, including long-term services and supports. Consumers with disabilities may be eligible for Medicaid on the basis of their modified adjusted gross income (MAGI) and/or on a basis other than MAGI, like disability. Depending on the state where Ronna lives, the FFM will either assess potential eligibility for Medicaid or make a final Medicaid eligibility determination on the basis of MAGI. If it appears Ronna may be eligible for Medicaid on another basis, the FFM will transfer her application to the state Medicaid agency to make a final eligibility determination.

SSI and SSDI Programs

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 health coverage through an FFM. Because eligibility criteria vary, you should refer consumers to their
 state Medicaid agency for help with Medicaid questions you aren't able to answer.

Ryan White HIV/AIDS Program

The Ryan White HIV/AIDS Program provides HIV-related services for consumers who don't have sufficient health coverage or financial resources. The program fills gaps in coverage not met by other health coverage.

Medicare

Medicare provides health coverage for consumers who:

Are age 65 and older

Are younger than age 65 and have received Social Security or Railroad Retirement Board (RRB) disability benefits for 24 months; Medicare entitlement begins with the 25th month of receiving those disability benefits.

Have been medically determined to have amyotrophic lateral sclerosis (ALS) and who receive SSDI or RRB disability benefits. Consumers with ALS do not have a waiting period after they begin SSDI and can receive Medicare right away.

Have End-Stage Renal Disease (i.e., a kidney dialysis or kidney transplant patient).

For more information, including the number of quarters of coverage individuals need to earn to qualify for disability benefits and premium-free Medicare Part A, go to SSA.gov or Medicare.gov.

Pharmaceutical Assistance Programs

Some pharmaceutical companies offer additional pharmaceutical assistance programs, also called prescription drug assistance programs or patient assistance programs. These programs provide free or low-cost medications to consumers who can't afford to buy their medicine. CMS doesn't endorse any particular pharmaceutical assistance program.

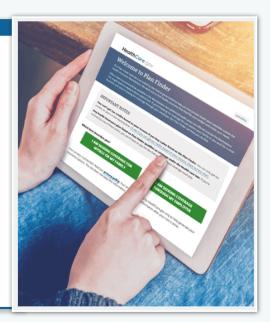




Resources are available to help consumers with disabilities get coverage.

The Resources section includes the following tools to help consumers with disabilities:

- <u>Finding Coverage and Pricing Options</u>: A tool to help consumers find available private health plans.
- Your Insurance Company and Costs of Coverage: A search tool that allows consumers to find a basic profile of their health insurance company.
- <u>Understanding Insurance</u>: A resource that helps consumers understand their options, rights, and protections under the ACA.



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Knowledge Check

Introduction to Application Assistance Knowledge Check







Ronna's friend, Barry, is 42 years old and doesn't have health insurance. He's been getting SSDI for almost 2 years. Barry uses a wheelchair and takes prescription medicine to help control pain. He heard he might be able to get health coverage through the FFM in his state

Which of the following would help Barry in learning about the best health coverage options for him?

Select all that apply and then select Check Your Answer

- A. Information about drug companies offering prescription drug assistance programs.
- □ B. Information about a plan Ronna selected that should also work for Barry because they both have pre-existing conditions
- C. Information about Medicare for consumers with disabilities who have been getting SSDI for more than 24 months.
- D. Information about online resources where Barry can get more information to help him understand his health coverage options.







Correct

Because Barry takes prescription medication regularly, he may benefit from learning about prescription drug assistance programs (remember to follow CMS guidance on referring consumers to other organizations when discussing drug assistance programs). Along with providing health coverage for consumers 65 and older, Medicare also provides health coverage for consumers who are younger than age 65 and who have received Social Security or RRB disability benefits at least 24 months. Entitlement for Medicare Part A and eligibility to enroll in Medicare Part B begins with the 25th month of receiving those disability benefits. Since Barry is approaching the end of the 24-month waiting period, you should inform Barry about his possible upcoming transition to Medicare coverage entitlement. Online resources are available to help consumers with disabilities get health coverage. You can discuss all available health plans, but you may not disclose to Barry the specific plan Ronna selected without first getting Ronna's consent. Doing so without Ronna's consent would violate the privacy and security standards you agreed to uphold.

Ronna's friend, Barry, is 42 years old and doesn't have health insurance. He's been getting SSDI for almost 2 years. Barry uses a wheelchair and takes prescription medicine to help control pain. He heard he might be able to get health coverage through the FFM in his state.

Which of the following would help Barry in learning about the best health coverage options for him?

- A. Information about drug companies offering prescription drug assistance programs.
- B. Information about a plan Ronna selected that should also work for Barry because they both have pre-existing conditions.
- C. Information about Medicare for consumers with disabilities who have been getting SSDI for more than 24 months.
- D. Information about online resources where Barry can get more information to help him understand his health coverage options.

The correct answers are A, C, and D. Because Barry takes prescription medication regularly, he may benefit from learning about prescription drug assistance programs (remember to follow CMS guidance on referring consumers to other organizations when discussing drug assistance programs). Along with providing health coverage for consumers 65 and older, Medicare also provides health coverage for consumers who are younger than age 65 and who have received Social Security or RRB disability benefits for at least 24 months. Entitlement for Medicare Part A and eligibility to enroll in Medicare Part B begins with the 25th month of receiving those disability benefits. Since Barry is approaching the end of the 24-month waiting period, you should inform him about his possible upcoming transition to Medicare coverage entitlement. Online resources are available to help consumers with disabilities get health coverage. You can discuss all available health plans, but you may not disclose to Barry the specific plan Ronna selected without first getting Ronna's consent. Doing so without Ronna's consent would violate the privacy and security standards you agreed to uphold.



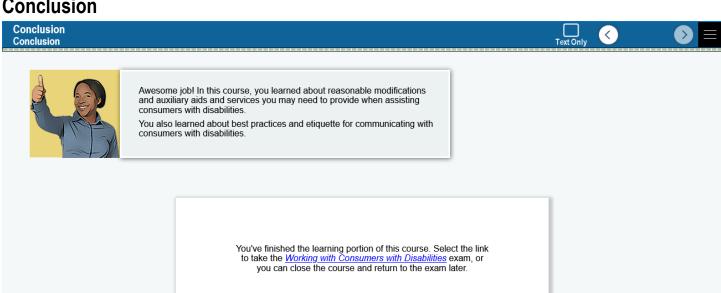






- The ACA expands health coverage options for all consumers, including people with disabilities, and provides them with additional protections.
- As you would do for all other consumers, your role is to assess the needs of consumers with disabilities and effectively assist them in getting health coverage.
- Consumers with disabilities, like all other consumers, should consider cost, accessibility, quality, and adequacy when choosing their health coverage.
- Additional coverage options may exist for consumers with disabilities including Medicaid, the SSI and SSDI programs, the Ryan White HIV/AIDS Program, Medicare, and pharmaceutical assistance programs.
- The ACA expands health coverage options for all consumers, including people with disabilities, and provides them with additional protections.
- Your role is to assess all consumers' needs effectively, including consumers with disabilities, and to help them get health coverage.
- Like all other consumers, individuals with disabilities should consider cost, accessibility, quality, and adequacy when choosing their health coverage.
- Additional coverage options may exist for consumers with disabilities, including Medicaid, the SSI and SSDI programs, the Ryan White HIV/AIDS Program, Medicare, and pharmaceutical assistance programs.

Conclusion



Awesome job! In this course, you learned about reasonable modifications and auxiliary aids and services you may need to provide when assisting consumers with disabilities.

You also learned about best practices and etiquette for communicating with consumers with disabilities.

You've finished the learning portion of this course. Select the link to take the Working with Consumers with <u>Disabilities</u> exam, or you can close the course and return to the exam later.

Working with Consumers with Disabilities Resources

Americans with Disabilities Act (ADA):

The text of the ADA is available on the official Department of Justice website along with other official releases and guidance regarding federal regulations.

ADA.gov/index.html

American Association on Intellectual and Developmental Disabilities (AAIDD) Definition of Intellectual Disability:

AAIDD definition of intellectual disability and links to additional reading about intellectual disabilities.

AAIDD.org/intellectual-disability/definition#.U5d6rvmwJrM

National Disability Navigator Resource Collaborative Disability Guide:

A non-CMS-produced guide for Navigators working with consumers with disabilities.

Nationaldisabilitynavigator.org/ndnrc-materials/disability-guide/

National Disability Resource Navigator Collaborative Blog and Fact Sheets:

A non-CMS-moderated blog for Navigators that discusses how recent updates released by CMS affect consumers with disabilities. Nationaldisabilitynavigator.org/

Programs in Your State:

An interactive map from InsureKidsNow.gov that helps consumers find children's health coverage options in their state.

Insurekidsnow.gov/coverage/index.html

Medicaid Eligibility and Enrollment by State:

An interactive map offering details on each state's Medicaid program.

Medicaid.gov/medicaid/by-state/by-state.html

Finding Coverage and Pricing Options:

A federal government website that helps consumers find available private health plans through a locator tool that searches plans by state and other criteria.

Finder.healthcare.gov/

Your Insurance Company and Costs of Coverage:

A federal government website that provides information on insurance companies and associated costs of health coverage. Account creation is required to access information.

Data.healthcare.gov/

Understanding Insurance:

A federal government website that describes the concept of insurance, explains how to apply for coverage, and how to compare options in a Health Insurance Marketplace^{®1}.

HealthCare.gov/using-marketplace-coverage/common-guestions/

FinalRule for Section 1557 of the Affordable Care Act:

The regulations implementing Section 1557 of the ACA are found at 45 CFR Part 92. HHS OCR also has related resources on disability discrimination, including information on Section 504 of the Rehabilitation Act and the Americans with Disabilities Act, on its website. https://example.com/html/html. For information on the HHS Notification of Interpretation and Enforcement of Section 1557 of the Affordable Care Act and Title IX of the Education Amendments of 1972, visit. https://html. https://html.

Discrimination Complaints:

Consumers who believe they have been discriminated against under Section 1557, Section 504, or Title II of the ADA may file a complaint with HHS OCR.

HHS.gov/civil-rights/filing-a-complaint/complaint-process/index.html

¹ Health Insurance Marketplace[®] is a registered service mark of the U.S. Department of Health & Human Services.